

# Essential information pursuant to article 130 of the Consob Issuer Regulation HERA S.p.A.

Pursuant to article 130 of the regulation approved by Consob resolution of 19 May 1999 and subsequent amendments and integrations (the "Issuer Regulation"), kindly note that with respect to the previous publication in the national daily newspaper "MF" on 6 September 2016, the following changes have been introduced into the "Voting Syndicate and Share Transfer Rules Agreement" (the "Agreement"), signed on 23 June 2015 by 118 public shareholders of Hera S.p.A. ("Hera" or the "Company"), in effect as of 1 July 2015 and bearing upon the procedures for exercising voting rights and transferring shares held in Hera by the signatories:

- a change in the number (as defined below) of Shares held by Shareholders: Municipality of Monte San Pietro (- 20,000 shares), Municipality of Lama Mocogno (- 180,000 shares) and Con.Ami (+ 320,000) ensuing from market operations carried out autonomously by the shareholders;
- a change in the number of Voting Rights Conferred, effective as of 1 June 2017, ensuing from the assignment of Increased Voting Rights to shareholders who so requested and had maintained their shares enrolled for 24 months in the Special List (as defined below);
- a change in the number of Shares, following the completion of the sale procedure coordinated by the Syndicate Committee, of the Shareholders: Municipality of Trieste (- 5,500,000 shares), Municipality of Padua (- 8,438,646 shares), Municipality of Cesena (- 2,802,997 shares), Municipality of Cervia (-1,100,000 shares), Municipality of San Mauro Pascoli (- 209,209 shares), Rimini Holding S.p.A. (-3,700,000 shares), Municipality of Portomaggiore (- 200,000 shares), Municipality of Pianoro (- 868,967 shares), Municipality of Sassuolo (- 705,042 shares), Municipality of Formigine (- 565,345 shares), Municipality of Maranello (- 403,609 shares), Municipality of Fiorano Modenese (- 244,068 shares) and Municipality of Castelfranco Emilia (- 943,951 shares). Following the changes mentioned, variations also occurred, for each single Shareholder that participated in the coordinated sale, in the Voting Rights Conferred;
- a change in the number of Blocked Shares (as defined below) belonging to the Shareholder: Municipality of Portomaggiore (- 149,397 shares).

Therefore, in light of the abovementioned changes: the number of Shares decreased from 764,166,773 to 738,604,939, with an ensuing reduction in the percentage of Share Capital pertaining to them, from 51.30224% to 49.58615%; the overall number of Voting Rights Conferred to the Voting Syndicate (as defined below) increased from 764,166,773 to 1,456,855,061, corresponding to 63.31482% of the total Voting Rights that make up the Share Capital; the overall number of Blocked Shares decreased from 576,862,115 to 576,712,718, with an ensuing reduction in percentage of Share Capital from 38.72757% to 38.71754%. Said Blocked Shares represent 1,143,560,555 Voting Rights overall, or 49.69914% of the total amount of Voting Rights that make up the Share Capital.

#### 1. Companies whose financial instruments are subject to the Agreement

The company whose financial instruments are subject to the Agreement is Hera S.p.A., a company under Italian legislation with registered office in Bologna at Viale Carlo Berti Picha 2/4, share capital € 1,489,538,745.00, registered with the Bologna Companies Registry, tax code and VAT number 04245520376, with shares listed on the electronic stock exchange organised and managed by Borsa Italiana S.p.A.

#### 2. The parties of the Agreement

The parties of the Agreement are 118 Hera S.p.A. public sector shareholders indicated in the table below (the "Parties" or individually the "Party").

All Hera shares owned at one moment or another by the Parties ("**Shares**") are bound to the Voting Syndicate (on which, see below). The Parties are obliged to bind to the Voting Syndicate all Hera shares or other rights, which may become due to them from shares covered by the syndicate agreement following operations involving share capital increases, demergers, exchanges, mergers, warrant conversions or other rights



connected to convertible bonds, as well as the conversion of savings shares, convertible bonds or warrants, provided that they are a result of exercising the option right due to Hera shares already bound to the Voting Syndicate, as well as any other Hera ordinary shares that they hold, directly or indirectly, at the time the voting rights are exercised.

The Parties are obliged to bind to the Block Syndicate (on which, see below) all Hera shares which may become due to them from the Hera shares transferred to the Block Syndicate and/or from exercising rights pertaining to same following operations involving share capital increases, demergers, exchanges, mergers, warrant conversions or other rights connected to convertible bonds, as well as the conversion of savings shares, convertible bonds or warrants, provided that they are a result of exercising the option right due to Hera shares already tied to the Block Syndicate.

The following table indicates, for each signatory of the Agreement:

- the number of Shares, as well as the percentage represented by the latter within the Company's Share Capital:
- the number of voting rights conferred to the Voting Syndicate (the "Conferred Voting Rights"), along with the percentage represented by the latter of the total number of Voting Rights that make up the Share Capital and of the total number of Voting Rights conferred to the Voting Syndicate;
- the number of Blocked Shares in the 3<sup>rd</sup> time period indicated below in paragraph 3.2, showing the percentage represented by them within the Company's Share Capital and within the total number of Blocked Shares.

Adherents	Shares	% of the Share Capital	Voting Rights Conferred	% of Voting Rights Conferred out of the total amount of Voting Rights that make up the Share Capital	% of Voting Rights Conferred out of the total Voting Rights Conferred to the Voting Syndicate	Blocked Shares		
						3 <sup>rd</sup> Period	% of the Share Capital	% of the Block Syndicate
ACQUEDOTTO DRAGONE IMPIANTI S.r.I.	3,913	0.00026%	7,826	0.00034%	0.00054%	-	0.00000%	0.00000%
MUNICIPALITY OF ALFONSINE	872,254	0.05856%	1,744,508	0.07582%	0.11974%	402,379	0.02701%	0.06977%
MUNICIPALITY OF ANZOLA DELL'EMILIA	1,237,858	0.08310%	1,237,858	0.05380%	0.08497%	904,843	0.06075%	0.15690%
MUNICIPALITY OF ARGELATO	1,317,099	0.08842%	2,634,198	0.11448%	0.18081%	1,007,212	0.06762%	0.17465%
MUNICIPALITY OF BAGNACAVALLO	793,509	0.05327%	1,587,018	0.06897%	0.10893%	503,742	0.03382%	0.08735%
MUNICIPALITY OF BAGNARA DI ROMAGNA	39,708	0.00267%	79,416	0.00345%	0.00545%	29,030	0.00195%	0.00503%
MUNICIPALITY OF BARICELLA	695,451	0.04669%	1,390,902	0.06045%	0.09547%	508,357	0.03413%	0.08815%
MUNICIPALITY OF BENTIVOGLIO	783,774	0.05262%	1,567,548	0.06813%	0.10760%	572,919	0.03846%	0.09934%
MUNICIPALITY OF BOLOGNA	144,951,776	9.73132%	289,903,552	12.59921%	19.89927%	111,377,970	7.47735%	19.31256%
MUNICIPALITY OF BONDENO	623,725	0.04187%	1,247,450	0.05421%	0.08563%	466,369	0.03131%	0.08087%
MUNICIPALITY OF BORGO TOSSIGNANO	590	0.00004%	1,180	0.00005%	0.00008%	432	0.00003%	0.00007%
MUNICIPALITY OF BRISIGHELLA	1,510	0.00010%	3,020	0.00013%	0.00021%	1,104	0.00007%	0.00019%
MUNICIPALITY OF BUDRIO	725,461	0.04870%	1,450,922	0.06306%	0.09959%	557,430	0.03742%	0.09666%
MUNICIPALITY OF CALDERARA DI RENO	2,219,498	0.14901%	2,219,498	0.09646%	0.15235%	1,622,396	0.10892%	0.28132%
MUNICIPALITY OF CAMPOGALLIANO	2,700	0.00018%	5,400	0.00023%	0.00037%	1,059	0.00007%	0.00018%
MUNICIPALITY OF CASALECCHIO DI RENO	1,301,490	0.08738%	2,602,980	0.11313%	0.17867%	1,000,000	0.06713%	0.17340%
MUNICIPALITY OF CASALFIUMANESE	580	0.00004%	1,160	0.00005%	0.00008%	425	0.00003%	0.00007%
MUNICIPALITY OF CASOLA VALSENIO	680	0.00005%	1,360	0.00006%	0.00009%	497	0.00003%	0.00009%
MUNICIPALITY OF CASTEL BOLOGNESE	1,300	0.00009%	2,600	0.00011%	0.00018%	951	0.00006%	0.00016%
MUNICIPALITY OF CASTEL DEL RIO	470	0.00003%	940	0.00004%	0.00006%	344	0.00002%	0.00006%
MUNICIPALITY OF CASTEL GUELFO	1,060	0.00007%	2,120	0.00009%	0.00015%	775	0.00005%	0.00013%
MUNICIPALITY OF CASTEL MAGGIORE	2,613,334	0.17545%	5,226,668	0.22715%	0.35876%	1,636,550	0.10987%	0.28377%
MUNICIPALITY OF CASTEL SAN PIETRO TERME	27,488	0.00185%	54,976	0.00239%	0.00377%	20,096	0.00135%	0.00348%
MUNICIPALITY OF CASTELFRANCO EMILIA	4,522,185	0.30360%	9,044,370	0.39307%	0.62081%	4,522,185	0.30360%	0.78413%
MUNICIPALITY OF CASTELLO D'ARGILE	6,050	0.00041%	12,100	0.00053%	0.00083%	2,372	0.00016%	0.00041%
MUNICIPALITY OF CASTIGLIONE DEI PEPOLI	1,394,220	0.09360%	2,788,440	0.12119%	0.19140%	943,202	0.06332%	0.16355%
MUNICIPALITY OF CERVIA	2,699,917	0.18126%	4,938,590	0.21463%	0.33899%	2,238,673	0.15029%	0.38818%
MUNICIPALITY OF CESENA	16,708,216	1.12170%	33,416,432	1.45228%	2.29374%	16,708,216	1.12170%	2.89715%
MUNICIPALITY OF CODIGORO	533,514	0.03582%	1,062,694	0.04618%	0.07294%	465,888	0.03128%	0.08078%
MUNICIPALITY OF CONSELICE	213,531	0.01434%	427,062	001856%	0.02931%	156,106	0.01048%	0.02707%
MUNICIPALITY OF COPPARO	1,235,157	0.08292%	2,470,314	0.10736%	0.16956%	654,620	0.04395%	0.11351%
MUNICIPALITY OF COTIGNOLA	396,754	0.02664%	793,508	0.03449%	0.05447%	251,871	0.01691%	0.04367%
MUNICIPALITY OF FERRARA	1,310,640	0.08799%	2,621,280	0.11392%	0.17993%	1,007,069	0.06761%	0.17462%



MUNICIPALITY OF FIORANO MODENESE	1,169,251	0.07850%	2,338,502	0.10163%	0.16052%	1,169,251	0.07850%	0.20274%
MUNICIPALITY OF FIRENZUOLA	940	0.00006%	1,880	0.00008%	0.00013%	687	0.00005%	0.00012%
MUNICIPALITY OF FONTANELICE	600	0.00004%	1,200	0.00005%	0.00008%	438	0.00003%	0.00008%
MUNICIPALITY OF FORMIGINE	2,660,487	0.17861%	5,320,974	0.23125%	0.36524%	2,660,487	0.17861%	0.46132%
MUNICIPALITY OF FRASSINORO	228,895	0.01537%	457,790	0.01990%	0.03142%	164,488	0.01104%	0.02852%
Adherents	Shares	% of the Share Capital	Voting Rights Conferred	% of Voting Rights Conferred out of the total amount of Voting Rights that make up the Share	% of Voting Rights Conferred out of the total Voting Rights Conferred to the Voting Syndicate	3 <sup>rd</sup> Period	Blocked Shares % of the Share Capital	% of the Block Syndicate
				Capital				
MUNICIPALITY OF FUSIGNANO	362,885	0.02436%	725,770	0.03154%	0.04982%	230,370	0.01547%	0.03995%
MUNICIPALITY OF GAGGIO MONTANO	2,000	0.00013%	2,000	0.00009%	0.00014%	784	0.00005%	0.00014%
MUNICIPALITY OF GALLIERA	602,882	0.04047%	1,205,764	0.05240%	0.08276%	440,692	0.02959%	0.07641%
MUNICIPALITY OF GAMBETTOLA	1,154,427	0.07750%	1,655,144	0.07193%	0.11361%	443,519	0.02978%	0.07690%
MUNICIPALITY OF GATTEO	700,000	0.04699%	700,000	0.03042%	0.04805%	700,000	0.04699%	0.12138%
MUNICIPALITY OF GRANAROLO DELL'EMILIA	1,165,182	0.07822%	2,330,364	0.10128%	0.15996%	851,719	0.05718%	0.14769%
MUNICIPALITY OF GRIZZANA MORANDI	1,388,763	0.09323%	1,388,763	0.06036%	0.09533%	1,100,906	0.07391%	0.19089%
MUNICIPALITY OF GUIGLIA	1,399	0.00009%	2,797	0.00012%	0.00019%	828	0.00006%	0.00014%
MUNICIPALITY OF IMOLA	71,480	0.00480%	142,960	0.00621%	0.00981%	52,258	0.00351%	0.00906%
MUNICIPALITY OF LAMA MOCOGNO	737,267	0.04950%	1,459,092	0.06341%	0.10015%	550,884	0.03698%	0.09552%
MUNICIPALITY OF LIZZANO IN BELVEDERE	15,480	0.00104%	15,480	0.00067%	0.00106%	6,067	0.00041%	0.00105%
MUNICIPALITY OF LOIANO	735,919	0.04941%	1,471,838	0.06397%	0.10103%	288,388	0.01936%	0.05001%
MUNICIPALITY OF LONGIANO	170	0.00001%	340	0.00001%	0.00002%	107	0.00001%	0.00002%
MUNICIPALITY OF LUGO	1,356,907	0.09110%	2,713,814	0.11794%	0.18628%	260,603	0.01750%	0.04519%
MUNICIPALITY OF MALALBERGO	932,306	0.06259%	932,306	0.04052%	0.06399%	675,798	0.04537%	0.11718%
MUNICIPALITY OF MARANELLO	1,933,569	0.12981%	3,867,138	0.16807%	0.26544%	1,933,569	0.12981%	0.33527%
MUNICIPALITY OF MARANO SUL PANARO	353,688	0.02374%	670,572	0.02914%	0.04603%	212,412	0.01426%	0.03683%
MUNICIPALITY OF MARRADI	630	0.00004%	1,260	0.00005%	0.00009%	461	0.00003%	0.00008%
MUNICIPALITY OF MARZABOTTO	2,824,916	0.18965%	5,649,832	0.24554%	0.38781%	1,805,807	0.12123%	0.31312%
MUNICIPALITY OF MASSA LOMBARDA	201,537	0.01353%	403,074	0.01752%	0.02767%	147,338	0.00989%	0.02555%
MUNICIPALITY OF MEDICINA	2,070	0.00014%	4,140	0.00018%	0.00028%	1,514	0.00010%	0.00026%
MUNICIPALITY OF MESOLA	109,111	0.00733%	109,111	0.00474%	0.00749%	46,817	0.00314%	0.00812%
MUNICIPALITY OF MINERBIO	972,622	0.06530%	1,945,244	0.08454%	0.13352%	710,962	0.04773%	0.12328%
MUNICIPALITY OF MISANO ADRIATICO	822,032	0.05519%	1,592,004	0.06919%	0.10928%	591,631	0.03972%	0.10259%
MUNICIPALITY OF MODENA	97,107,948	6.51933%	194,215,896	8.44062%	13.33117%	68,525,125	4.60043%	11.88202%
MUNICIPALITY OF MONTEFIORE CONCA	35,892	0.00241%	71,784	0.00312%	0.00493%	14,066	0.00094%	0.00244%
MUNICIPALITY OF MONTEFIORINO	157,960	0.01060%	297,654	0.01294%	0.02043%	105,408	0.00708%	0.01828%
MUNICIPALITY OF MONTEGRIDOLFO	943	0.00006%	1,886	0.00008%	0.00013%	690	0.00005%	0.00012%
MUNICIPALITY OF MONTERENZIO	33,044	0.00222%	33,044	0.00144%	0.00227%	12,950	0.00087%	0.00225%
MUNICIPALITY OF MONTE SAN PIETRO	2,079,634	0.13962%	4,159,268	0.18076%	0.28550%	1,500,000	0.10070%	0.26009%
MUNICIPALITY OF MONTIANO	170	0.00001%	170	0.00001%	0.00001%	67	0.00000%	0.00001%
MUNICIPALITY OF MONZUNO	3,012,195	0.20222%	6,024,390	0.26182%	0.41352%	1,955,300	0.13127%	0.33904%
MUNICIPALITY OF MORDANO	1,800	0.00012%	1,800	0.00008%	0.00012%	1,316	0.00009%	0.00023%
MUNICIPALITY OF OZZANO DELL'EMILIA	1,378,687	0.09256%	2,757,374	0.11984%	0.18927%	1,378,687	0.09256%	0.23906%
MUNICIPALITY OF PADOVA	46,126,176	3.09668%	92,252,352	4.00929%	6.33229%	46,126,176	3.09668%	7.99812%
MUNICIPALITY OF PALAGANO	263,355	0.01768%	526,710	0.02289%	0.03615%	263,355	0.01768%	0.04566%
MUNICIPALITY OF PALAZZUOLO SUL SENIO	480	0.00003%	960	0.002289%	0.00007%	352	0.00002%	0.00006%
MUNICIPALITY OF PALAZZOOLO SOL SENIO  MUNICIPALITY OF PAVULLO NEL FRIGNANO	2,698,192	0.00003%	5,396,384	0.00004%	0.00007%	1,961,898	0.00002%	0.34019%
MUNICIPALITY OF PAVOLLO NEL FRIGNANO  MUNICIPALITY OF PIANORO	2,361,082	0.18114%	2,361,082	0.23453%	0.37041%	2,361,082	0.13171%	0.40940%
MUNICIPALITY OF PIANORO  MUNICIPALITY OF PIEVE DI CENTO		0.15851%		0.10261%	0.16207%		0.15851%	
	1,060,415		2,120,830			775,136		0.13441%
MUNICIPALITY OF POGGIO TORRIANA	1,025	0.00007%	1,025	0.00004%	0.00007%	202	0.00001%	0.00004%
MUNICIPALITY OF POLINAGO	392,677	0.02636%	744,497	0.03236%	0.05110%	235,831	0.01583%	0.04089%
MUNICIPALITY OF PORTICO - SAN BENEDETTO	195,131	0.01310%	195,131	0.00848%	0.01339%	76,467	0.00513%	0.01326%
MUNICIPALITY OF PORTOMAGGIORE	5,764	0.00039%	5,764	0.00025%	0.00040%	5,764	0.00039%	0.00100%
MUNICIPALITY OF RAVENNA	1,000	0.00007%	1,000	0.00004%	0.00007%	-	0.00000%	0.00000%
MUNICIPALITY OF RIOLO TERME	980	0.00007%	1,960	0.00009%	0.00013%	717	0.00005%	0.00012%
MUNICIPALITY OF RIOLUNATO	420	0.00003%	839	0.00004%	0.00006%	248	0.00002%	0.00004%
MUNICIPALITY OF RONCOFREDDO	170	0.00001%	170	0.00001%	0.00001%	67	0.00000%	0.00001%
MUNICIPALITY OF SALA BOLOGNESE	919,309	0.06172%	1,838,618	0.07991%	0.12620%	671,991	0.04511%	0.11652%
MUNICIPALITY OF SAN BENEDETTO VAL DI SAMBRO	2,140,457	0.14370%	4,280,914	0.18605%	0.29385%	1,103,970	0.07411%	0.19142%
MUNICIPALITY OF SAN CESARIO SUL PANARO	1,459,048	0.09795%	2,766,267	0.12022%	0.18988%	876,251	0.05883%	0.15194%
MUNICIPALITY OF SAN GIORGIO DI PIANO	694,677	0.04664%	1,389,354	0.06038%	0.09537%	531,233	0.03566%	0.09211%
MUNICIPALITY OF SAN GIOVANNI IN PERSICETO	5,160	0.00035%	5,160	0.00022%	0.00035%	2,023	0.00014%	0.00035%
MUNICIPALITY OF SAN LAZZARO DI SAVENA	2,345,313	0.15745%	4,690,626	0.20385%	0.32197%	2,026,266	0.13603%	0.35135%



MUNICIPALITY OF SAN MAURO PASCOLI	1,013,079	0.06801%	2,026,158	0.08806%	0.13908%	850,077	0.05707%	0.14740%
MUNICIPALITY OF SAN PIETRO IN CASALE	1,502,716	0.10088%	3,005,432	0.13062%	0.20630%	956,996	0.06425%	0.16594%
MUNICIPALITY OF SANT'AGATA SUL SANTERNO	53,873	0.00362%	107,746	0.00468%	0.00740%	39,385	0.00264%	0.00683%
MUNICIPALITY OF SANTA SOFIA	782,945	0.05256%	1,565,890	0.06805%	0.10748%	511,886	0.03437%	0.08876%
MUNICIPALITY OF SANTARCANGELO DI ROMAGNA	1,615,739	0.10847%	3,231,478	0.14044%	0.22181%	1,181,213	0.07930%	0.20482%
MUNICIPALITY OF SARSINA	289	0.00002%	289	0.00001%	0.00002%	114	0.00001%	0.00002%
MUNICIPALITY OF SASSO MARCONI	1,894,113	0.12716%	1,894,113	0.08232%	0.13001%	1,455,398	0.09771%	0.25236%
Adherents	Shares	% of the Share Capital	Voting Rights Conferred	% of Voting Rights Conferred out of the total amount of Voting Rights that make up the Share Capital	% of Voting Rights Conferred out of the total Voting Rights Conferred to the Voting Syndicate	Blocked Shares		
						3 <sup>rd</sup> Period	% of the Share Capital	% of the Block Syndicate
MUNICIPALITY OF SASSUOLO	3,377,645	0.22676%	6,755,290	0.29358%	0.46369%	3,377,645	0.22676%	0.58567%
MUNICIPALITY OF SAVIGNANO SUL RUBICONE	1,534,018	0.10299%	3,068,036	0.13334%	0.21059%	1,108,797	0.07444%	0.19226%
MUNICIPALITY OF SERRAMAZZONI	819,467	0.05501%	1,638,933	0.07123%	0.11250%	616,333	0.04138%	0.10687%
MUNICIPALITY OF SESTOLA	889,370	0.05971%	1,778,740	0.07730%	0.12209%	730,222	0.04902%	0.12662%
MUNICIPALITY OF SOGLIANO AL RUBICONE	170	0.00001%	340	0.00001%	0.00002%	107	0.00001%	0.00002%
MUNICIPALITY OF SOLAROLO	830	0.00006%	1,660	0.00007%	0.00011%	608	0.00004%	0.00011%
MUNICIPALITY OF TRIESTE	63,069,983	4.23420%	126,139,966	5.48204%	8.65837%	46,305,038	3.10868%	8.02913%
MUNICIPALITY OF UDINE	44,134,948	2.96299%	88,269,896	3.83621%	6.05893%	28,694,103	1.92638%	4.97546%
MUNICIPALITY OF VALSAMOGGIA	3,644,480	0.24467%	7,288,960	0.31678%	0.50032%	2,583,443	0.17344%	0.44796%
MUNICIPALITY OF VERGATO	976,600	0.06556%	976,600	0.04244%	0.06703%	713,870	0.04793%	0.12378%
MUNICIPALITY OF VERGHERETO	154	0.00001%	154	0.00001%	0.00001%	64	0.00000%	0.00001%
MUNICIPALITY OF VIGARANO MAINARDA	128,747	0.00864%	257,494	0.01119%	0.01767%	74,772	0.00502%	0.01297%
MUNICIPALITY OF ZOLA PREDOSA	231,508	0.01554%	231,508	0.01006%	0.01589%	177,886	0.01194%	0.03084%
CON.AMI	108,654,164	7.29448%	211,948,328	9.21127%	14.54835%	83,397,134	5.59886%	14.46078%
HOLDING FERRARA SERVIZI S.R.L.	24,235,320	1.62704%	48,470,640	2.10653%	3.32707%	18,621,923	1.25018%	3.22898%
RAVENNA HOLDING S.P.A.	79,226,545	5.31886%	157,226,545	6.83307%	10.79219%	68,193,125	4.57814%	11.82445%
RIMINI HOLDING S.P.A.	20,385,208	1.36856%	40,770,416	1.77188%	2.79852%	18,506,580	1.24244%	3.20898%
UNIONE DEI COMUNI DEL FRIGNANO	208,496	0.01400%	395,295	0.01718%	0.02713%	125,215	0.00841%	0.02171%
UNIONE TERRE DI CASTELLI	8,002,601	0.53725%	16,005,202	0.69559%	1.09861%	5,364,279	0.36013%	0.93015%

<sup>\*:</sup> The total number of Blocked Shares represents 1,143,560,555 Voting Rights overall, or 49.69914% of the total amount of Voting Rights that make up the Share Capital.

# 3. Content of the Agreement and Agreement bodies

## 3.1 Voting Syndicate

In order to reach the decisions of the Voting Syndicate, the Parties have established a deliberative body of the Voting Syndicate (the "Syndicate Committee"), made up as follows: 1 member appointed by the Municipality of Bologna who is assigned 7 votes, 1 member appointed by the minority shareholders of the Province of Bologna who is assigned 2 votes, 1 member appointed by the Holding Company Ferrara Servizi S.r.l., who is assigned 1 vote, 1 member appointed by Ravenna Holding S.p.A. who is assigned 5 votes, 1 member appointed by CON.AMI, who is assigned 6 votes, 1 member appointed by Rimini Holding S.p.A. who is assigned 1 vote, 1 member appointed by the Municipality of Cesena who is assigned 1 vote, 1 member appointed by the Modena shareholders who is assigned 6 votes, 1 member appointed by the Municipality of Padua who is assigned 3 votes, 1 Member appointed by the Municipality of Trieste who is assigned 3 votes and 1 member appointed by the Municipality of Udine who is assigned 2 votes.

The number of votes assigned to each main shareholder, by way of the corresponding member of the Syndicate Committee, is attributed, for the entire duration of the Agreement, on the basis of one vote for each 1% of the Blocked Shares held by the same party in the 3<sup>rd</sup> Period (as defined below), rounded down if and when the remainder is lower than 0.50% and rounded up if and when the remainder is equal to or higher than 0.50% of the Blocked Shares. The number of votes pertaining to each main shareholder shall be verified at the opening of the first meeting of the Syndicate Committee and definitively ascertained by the President of the Syndicate Committee.



The Syndicate Committee shall remain in office until the Agreement expires.

Decisions will be reached with the vote in favour of at least 65% of the total votes allocated to the members of the Syndicate Committee present at each meeting, with the exception of decisions for which the Agreement foresees a different majority.

The Syndicate Committee shall meet at least one day prior to:

- (i) every Shareholders' Meeting whose agenda includes one of the following subjects:
  - 1) liquidation of the Company;
  - 2) merger or demerger of the Company;
  - 3) amendment of articles 6 (Shares and majority voting) 7 (Public majority investment), 8 (Limits to share ownership), 14 (Validity of shareholders' meetings and veto rights), 17 (Appointment of the Board of Directors), 21 (Validity of resolutions), 23.4 (Exercise of powers subjects of the exclusive authority of the Board of Directors) of the Articles of Association.

Parties are obliged to vote at the Shareholders' Meeting in compliance with the resolutions approved by the Syndicate Committee indicated in the present Paragraph (i). If the Syndicate Committee fails to reach a vote in favour of the resolution to be reached pursuant to the present Paragraph (i), each Party in the Agreement is bound to express a vote against the resolution at the Shareholders' Meeting.

- (ii) every meeting of the Board of Directors whose agenda includes the following:
  - 1) the composition of Hera's Executive Committee, whose powers will be decided by the Board of Directors. The Executive Committee will be composed of the Chairman, the CEO, the Vice Chairman and a Director jointly appointed by the Municipality of Padua and the Municipality of Trieste;
  - within the limits of the applicable law and by-laws, the appointment of (i) the Chairman of the Board of Directors, who will be appointed following indications provided by the Romagna Territorial Area Shareholders; (ii) the CEO, who will be appointed following indications provided by the Bologna Shareholders. The Romagna Territorial Area Shareholders and the Bologna Shareholders will consult one another before proceeding with the appointment of the Chairman and the CEO; (iii) the Vice Chairman of the Board of Directors, who will be appointed within the limits of the applicable law and by-laws among the members indicted by the Municipality of Modena;
- (iii) the expiry of the deadline for presenting the List of Directors and the List of Auditors.

The Syndicate Committee shall meet: (i) at least once a year, within the date of the Hera Shareholders' Meeting called to approve the financial statements, in order to check any plans for the sale of Hera Shares not subject to the Block Syndicate foreseen by each Party; (ii) any time one or more members of the same submit a written request to the Chairman of the Syndicate Committee.

In addition, the Syndicate Committee shall be responsible for:

- (a) the collation and preparation of the List of Directors. The List of Directors shall be made up as follows: 3 members appointed by the Shareholders of Bologna and the Municipality of Ferrara, representing the interest of the Ferrara Shareholders as well; 4 members appointed by the Romagna Territorial Area Shareholders; 2 members appointed by the Municipality of Modena, representing the interest of the Modena Shareholders as well; 1 member appointed by the Municipality of Padua; and 1 member appointed by the Municipality of Trieste;
- (b) the collation and preparation of the List of Auditors. The List of Auditors will contain the same number of candidates as there are members of the Board of Statutory Auditors to be elected by the majority and will be defined as follows: a) the Shareholders of Bologna and the Municipality of



Ferrara, representing the interest of the Ferrara Shareholders as well, who shall have the right to appoint the candidates to be included in second and third place on the list (one Standing Auditor and one Alternate Auditor); b) the Romagna Regional Area Shareholders shall have the right to designate the candidate to be included in first place on the list (a Standing Auditor);

- (c) the resolution to request the payment of a fine by the defaulting Party; the main shareholder challenged over this default cannot take part in the discussion and shall not have the right to vote on the resolution;
- (d) resolutions regarding the coordination and execution of plans for the sale of Shares as well as related preparatory and consequent acts, with all the widest ranging powers of execution, including in the person of the Chairman, individually or jointly with other member of the Syndicate Committee, including, among other things, the power to select, in the name of and on behalf of the transferring parties, consultants, placement agents, and trust companies and to identify, negotiate, sign and, if necessary, change the agreements, undertakings and mandates, as well as execute them, in the name of and on behalf of the selling parties.

#### 3.2 Block Syndicate

The Parties are committed and bound for the entire duration of the Agreement not to transfer the Shares included in the Block Syndicate. Under the terms of the Agreement, a "Transfer" or "to Transfer" refers to the completion of any legal trading, including free of charge, (including the sale, donation, exchange, contribution to the company, forced sale, en-bloc sale, merger, demerger) by virtue of which, directly or indirectly, the ownership or bare ownership of the Shares is transferred to third parties, or real rights (pledges and enjoyment) over the Shares, if the voting right is due to the secured creditor or the usufructuary, are established in favour of third parties.

The Parties are bound to keep the Blocked Shares, whose number at the time is to be identified pursuant to the Agreement, recorded in the list established by Hera pursuant to Article 6.4 of the Hera Articles of Association (the "Special List"). Parties can also record a number of Shares in the Special List greater than the number of Blocked Shares.

With regard to each Party, the Agreement identifies the number of Blocked Shares, at any time, in relation to the three reference time periods, in other words (a) from 1 July 2015 to 31 December 2015 (1st Period); (b) from 1 January 2016 to the day on which the majority vote pursuant to Article 6.4 of the Hera Articles of Association is assigned ("Increased Voting Rights") to Blocked Shares representing no less than 45.1% of HERA's share capital (2nd Period); and (c) from the day after the Increased Voting Rights have been assigned to the aforementioned Blocked Shares until the expiry of the Agreement (3rd Period).

The Parties have agreed that, in order to maintain the majority of public capital pursuant to article 7 of Hera's Articles of Association as amended by the Shareholders' Meeting of 28 April 2015 that eliminated the indication of the minimum percentage of 51% of the company's share capital that must remain owned by public shareholders, the total number of Blocked Shares cannot be lower than (i) 45.1% of Hera's share capital, from the effective date of the Agreement until the day on which Increased Voting Rights are assigned to Blocked Shares representing not less than this percentage of the share capital; and (ii) 35% of the share capital of Hera from the day after Increased Voting Rights are assigned to the aforementioned Blocked Shares until the expiry of the Agreement. If the total number of Blocked Shares does not comply with the unfailing conditions mentioned above at (i) and (ii), the Parties shall give the Chairman of the Committee a mandate to adjust the number of Blocked Shares without delay, based on the principle of proportionality. If the conditions mentioned above at (i) and (ii) are not met due to default by one of the Parties, the related provisions regarding default and penalties will apply.



Parties will be free to Transfer the Blocked Shares to Public Shareholders (Municipalities, Consortia established pursuant to Article 31 of Legislative Decree no. 267/2000 or other Public Bodies or Authorities, in other words joint-stock companies including Municipalities, Consortia established pursuant to Article 31 of Legislative Decree no. 267/2000 or other Public Bodies or Authorities which even indirectly own the majority of the share capital), including other Parties, or consortia made up of public bodies or companies with share capital, including those with limited liability form, controlled by one of the Parties of the Agreement even jointly with other parties of the Agreement, on the condition that the aforementioned company is a member of the Agreement at the time the Transfer is made in its favour. Parties shall be free to Transfer the option rights pertaining to the Blocked Shares, even to third parties. Transfers of Blocked Shares will only be permitted on condition that by the date of the Transfer made in its favour the assignee has signed the Agreement accepting it in writing and the Transferred Shares are subject to the Block Syndicate.

Each Party is required to notify the Chairman of the Syndicate Committee in writing, promptly and, in any event, no later than the fifth day after the Transfer, of any change to the Blocked Shares they own.

The restriction of non-transferability applies exclusively to Blocked Shares. In any event, the Parties are required to sell Shares other than Blocked Shares that they intend to Transfer in an ordered way, so as to allow trading to be conducted properly. For this purpose, each Party that intends to sell a total of more than 300,000 Shares on the market during the course of a calendar year, is required to coordinate beforehand with the Syndicate Committee, and with its Chairman, during the annual meeting and, if appropriate, request further meetings. The annual meeting will also be designed to check whether the intentions of each Party selling Shares is below the number of Shares, of said Party, not subject to the Block Syndicate. In such an event, the excess Shares not subject to the Block Syndicate can be subjected to the Block Syndicate and shares of other parties of the Agreement which need to be divested can be released. The Committee will coordinate this applying a proportionality principle in principle. Once shared, the changes to the number of Shares subject to the Block Syndicate, without prejudice to the total number of Blocked Shares in each of the reference periods indicated above cannot be changed, except for the provisions in the previous paragraphs.

Each Party has the right to Transfer, on any basis, the Shares it owns to any joint-stock company, even in limited liability form, controlled by itself or jointly with other Parties, provided that the aforementioned company is a member of the Agreement at the time of the Transfer made in its favour. In this case, all of the rights and obligations pertaining to the Parties will pertain to the assignee, without prejudice to the obligation of the Party of the Agreement which has made this transfer to repurchase an equal number of Shares as transferred, if the company (i) is no longer controlled by the transferring party, or (ii) the subsidiary is subject to insolvency proceedings of any type, or (iii) in the case of a merger, demerger or any other form of transformation of the subsidiary.

Parties are required, for the entire duration of the Agreement, not to establish, directly or indirectly, even through a third party of Subsidiary and/or Affiliate or third parties acting in concert with them, as understood pursuant to Article 109 of the TUF, acts and/or deeds and/or operations, including Transfers, which involve or which could involve the obligation to formulate a public cash and stock tender offering on Hera shares (the "OPA"). The defaulting Party shall undertake all the necessary and appropriate actions to remedy the onset of the OPA and, where possible, take advantage of the exemptions under applicable regulations; for example, it shall be committed to transferring excess Shares to non-related parties and reducing voting rights within twelve months and not exercising said rights pursuant to letter e) of Article 49, paragraph 1) of the Issuers Regulations and/or shall renounce the assignment of Increased Voting Rights under the terms and conditions of applicable regulations.

#### 3.3 <u>Members of the Agreement</u>



The members of the Agreement, in addition to the Syndicate Committee, are the "Chairman" and the "Secretary".

#### Chairman

The Syndicate Committee is led by the Chairman of the Committee or, in his/her absence, by the most senior member in terms of age. The Chairman is assisted by the Secretary. At its first meeting, the Syndicate Committee shall appoint the Chairman who will be the person, from the members of the Committee, who has obtained the largest number of overall votes conferred on the members of the Committee at said meeting. The Chairman performs the following tasks: a) he/she calls and presides over the Committee, preparing the agenda; b) he/she carries out the activities entrusted to him/her by the Committee and the Agreement; and c) he/she adapts the Agreement and its Annexes removing the names of persons from the text who may not have signed the Agreement and making further changes as a result.

#### **Secretary**

At its first meeting, the Syndicate Committee shall appoint a Secretary, possibly not part of the Syndicate Committee itself, who, unless they are suspended or resign, shall remain in office for the entire duration of the Agreement. The Secretary is responsible for the following tasks: a) preparing the minutes of the Syndicate Committee meetings; b) filing the minutes of the Syndicate Committee meetings; c) carrying out all the functions of an operational-executive nature necessary for the correct operation of the Agreement, supporting the activities of the Syndicate Committee and the Chairman, assigned by the current Chairman.

## 4. Nature of the Agreement and parties that exercise control over the Company through the Agreement

Bearing in mind that which has been indicated above, the Agreement can be considered relevant, pursuant to article 122, paragraph 5 a) and b) of the TUF.

Taking into consideration the nature of the Agreement, and by virtue of the provisions contained therein, no individual is able to exercise control over Hera.

## 5. Penalties

Any Party defaulting the provisions of the Agreement, will be bound to pay a penalty of either (a) € 5,000,000 or (b) a lesser amount to be calculated as follows: the number of Shares held by the defaulting Party at the time of the default multiplied by 3 times the value of the Share resulting from the arithmetic mean of the official stock exchange prices over the 15 days during which the stock exchange is open prior to the date of default. The amount described at letter (b) in this paragraph cannot, however, be lower than € 3,000,000 and, therefore, where the amount is lower when this calculation is applied, the penalty shall be € 3,000,000. This is without prejudice to the right of each of the non-defaulting parties to sue for greater damages. The penalty shall be requested and collected, following approval of the Syndicate Committee without the vote of the defaulting Party, by the Chairman of the Syndicate Committee in the name of and on behalf of the non-defaulting Parties, and will be paid to the non-defaulting parties proportionately to the Shares owned by each of them.

If, following a breach of the arrangements of the Agreement, the requirement, pertaining to one or more Parties, individually or jointly and severally, to promote an OPA arises, the defaulting party (parties) will hold the other Parties harmless and free them from liability for all costs, expenses, burdens, responsibility and damages related to or in any case resulting from this conduct, including those relating to the obligatory public cash tender and stock tender offer for the Company's shares and related payment obligations. In addition, in this event, the amount of the penalty applicable to (a) and (b) will be applied twofold, without prejudice to the greater damage. This penalty shall be applied in case of violation of the prohibition to Transfer the Blocked Shares which results in the reduction of the overall number of Blocked Shares to below 45.1% of Hera's share capital, during the periods indicated in the previous paragraph 3.2.



Each of the non-defaulting Parties has the right to terminate the Agreement with regard to the defaulting Party pursuant to Article 1456 of the Italian Civil Code with retroactive effect, and, where necessary, ask the Arbitration Panel, through the established procedure, to announce the termination of the Agreement with regard to the defaulting Party, without prejudice, however, to the application of the rules governing penalties for default.

## 6. Duration and modifications of the Agreement

The Agreement shall be effective as of 1 January 2015 and remain in force until 30 June 2018. In anticipation of the expiry of the Agreement, the parties are obliged, in accordance with the principle of good faith, to do everything in their power, in compliance with existing regulations, to renegotiate new shareholders' agreements in keeping with the spirit of the Agreement. As of the effective date of the Agreement, every previous shareholders' agreement between said Parties for the Shares and signed by them shall no longer be valid.

The Agreement can be changed by means of a written understanding between the Parties owning a total of at least 65% of the Shares subject to the Block Syndicate. All Parties must be notified of any modifications to the Agreement at least 30 days before said modifications take effect. In such an event, the dissenting Parties shall have the right of immediate withdrawal through notification sent by and no later than the fifteenth day prior to the date the changes to the Agreement come into force.

#### 7. Filing of the Agreement

The Agreement was filed at the offices of the Bologna Companies Registry on 25 June 2015, No. PRA/44177/2015/CBOAUTO.

10 July 2017