

HERA S.P.A.

Registered office in Bologna, Viale Carlo Berti Pichat no. 2/4 Share capital: EUR 1,489,538,745.00 Registered with the Register of Companies of Bologna Registration number 04245520376

REPORT OF THE BOARD OF DIRECTORS ON THE ISSUE AT ITEM 2 ON THE AGENDA EXTRAORDINARY SESSION

of the Extraordinary and Ordinary Shareholders' Meeting of HERA S.p.A. called on 29 April 2020 at 10 a.m. in one single call



Dear Shareholders,

The Board of Directors of HERA S.p.A., has called an Extraordinary and Ordinary Shareholders' Meeting at the Company's registered office – *Viale Berti Pichat n. 2/4, Bologna* – at "*Spazio Hera*" – on 29 April 2020, at 10:00 a.m. in single call, to discuss and resolve on the following:

Agenda

Extraordinary Session

- Amendment to Articles 16 and 26 and cancellation of Article 34 of the Articles of Association, in compliance with provisions of Law no. 160 dated 27 December 2019: related and consequent resolutions.
- 2. Amendment to Article 17 of the Articles of Association, in compliance with Law no. 160 of 27 December 2019: related and consequent resolutions.

Ordinary Session

- Financial statements as at 31 December 2019, Report on operations, profit allocation proposal
 and report of the Board of Statutory Auditors and the Independent Audit Report: related and
 consequent resolutions. Presentation of the consolidated financial statements as at 31 December
 2019.
 - Presentation of the Sustainability Report Consolidated non-financial statement, drawn up pursuant to Italian Legislative Decree no. 254/2016.
- 2. Report on the remuneration policy and compensation paid: related and consequent resolutions.
- 3. Renewal of the authorisation to purchase treasury shares and ways of disposing the same: related and consequent resolutions.
- 4. Appointment of the members of the Board of Directors: related and consequent resolutions.
- 5. Determination of the remuneration of the members of the Board of Directors: related and consequent resolutions.
- 6. Appointment of the members of the Board of Statutory Auditors and Chairman: related and consequent resolutions.
- 7. Determination of the remuneration of the members of the Board of Statutory Auditors: related and consequent resolutions.

Second issue on the Agenda - Extraordinary session.

Amendment to Article 17 of the Articles of Association, in compliance with Law no. 160 of 27



December 2019: related and consequent resolutions

The Board of Directors of HERA S.p.A. (hereinafter "HERA" or the "Company"), called an Extraordinary Shareholders' Meeting to submit to your attention the resolution concerning the amendment of article 17 of the Articles of Association (hereinafter "Articles of Association").

This report has been drawn up in compliance with provisions set forth in article 72 of the Regulations adopted with CONSOB resolution no. 11971 of 14 May 1999, and following amendments and supplements (hereinafter referred to as "Issuers' Regulations"), as well as with Attachment 3A, Table no. 3, in the Issuers' Regulations.

The amendments to the Articles of Association, submitted to the Shareholders' Meeting for approval, result from the entry in force, as at 1 January 2020, of Law no. 160 dated 27 December 2019. The latter, superseding the former Law no. 120/11, has introduced new provisions concerning gender balance in the boards of directors and statutory auditors of listed companies.

To this purpose, the percentage of members relating to the least represented gender was increased from at least one-third to at least two-fifths for both the boards of directors and statutory auditors and the period of validity of the new distribution criterion was increased for six consecutive tenures instead of three.

Specifically, article 147-ter, paragraph 1-ter of Italian Legislative Decree no. 58/98 was amended by providing that the number of directors to be elected is apportioned in a way that the least represented gender will obtain at least two-fifths of elected directors, instead of one-third, as set forth by Law no. 120/11, and that this criterion applies for six consecutive tenures, instead of the three tenures established by Law no. 120/11.

It is also provided that the Company's Articles of Association must regulate the procedures for the formation of lists and the cases of replacement during the term of office, in order to ensure compliance with the new apportionment criterion.

The new apportionment criterion will apply from the first renewal of the boards of directors and statutory auditors of companies listed on regulated markets after the date of entry into force of the law.

In light of the above, we therefore submit to your approval the amendments to article 17 of the Company's Articles of Association, aimed at amending and adapting the Articles of Association to the aforementioned new regulation, which cannot be derogated from.

The table below represents a comparison of the article concerned, in the current and proposed text of the Articles of Association.



TEXT CURRENTLY IN FORCE ART. 17 APPOINTMENT OF THE BOARD OF DIRECTORS

17.1 Election of members of the board of directors shall be based on lists in candidates are listed consecutive numbering and in any event in a number not exceeding the members to be elected. Each list must contain a number of candidates, belonging to the least represented gender, which ensures that the balance between genders is respected at least to the minimum extent required by current legislation, including regulations. Lists with less than 3 (three) candidates shall include at least one candidate of the least represented gender.

17.2 The appointment of members of the board of directors shall be as follows: (i) 11 (eleven) members of the board of directors shall be appointed from the list obtaining most votes, consecutive order as listed, of whom at least (2) two of the least represented gender, starting from the first renewal of the executive body following the entry into force and the effectiveness of provisions set out by Law no. 120 of 12 July 2011, of whom at least (4) four of the least represented gender on the occasion of the two following renewals; (ii) for appointment of the remaining 4 (four) members, the votes obtained by each list other than that referred to in paragraph (i) and which were neither filed nor voted upon by Shareholders associated pursuant to pro tempore current regulations with Shareholders that filed or voted upon the list referred to in paragraph (i), shall be consecutively divided by one, three and four. The quotients obtained in this manner shall be assigned progressively to candidates on each list, in the order in which they appear.

PROPOSED AMENDMENTS ART. 17 APPOINTMENT OF THE BOARD OF DIRECTORS

17.1 Election of members of the board of directors shall be based on lists in candidates are listed consecutive numbering and in any event in a number not exceeding the members to be elected. Each list must contain a number of candidates, belonging to the represented gender, least which ensures, within the composition of the board of directors, that the balance between genders is respected at least to the minimum extent required by current legislation, regulations, as well as by the Articles of Association. Lists with less than 3 (three) candidates shall include at least one candidate of the least represented gender.

17.2 The appointment of members of the board of directors shall be as follows: (i) 11 (eleven) members of the board of directors shall be appointed from the list obtaining most votes, consecutive order as listed, of whom at least (2) two of the least represented gender, starting from the first renewal of the executive body following the entry into force and the effectiveness of provisions set out by Law no. 120 of 12 July 2011, of whom at least (4) four of the least represented gender on the occasion of the two following renewals; (ii) for appointment of the remaining 4 (four) members, the votes obtained by each list other than that referred to in paragraph (i) and which were neither filed nor voted upon by Shareholders associated pursuant to pro tempore current regulations with Shareholders that filed or voted upon the list referred to in paragraph (i), shall be consecutively divided by one, two, three and four. The quotients obtained in this manner shall be assigned progressively to candidates on each list, in the order in which they appear.



These candidates are placed on a single list in decreasing order in accordance with the quotient assigned to each. Candidates with the highest quotients shall be elected up to the remaining number of members required, of which at least (1) one of the least represented gender. In the event of equal quotients among candidates on different lists, the last member to be elected shall preferably be from the list obtaining most votes or, if quotients remain equal, of the most senior candidate, in compliance with the gender balance provided for in current legislation, including regulations in force.

If the minimum number of directors belonging to the least represented gender is not elected, the candidate of the most represented gender ranking last in the list of candidates elected from the most voted list shall be replaced by the candidate of the least represented gender ranking first among the non-elected candidates of the same list and so on until the minimum number of directors belonging to the least represented gender is reached. If, albeit applying this criterion, the minimum number of directors of the least represented gender has not been reached, the aforesaid replacement criterion will be applied to minority lists, starting from the most voted

17.3 The lists must include at least two candidates in possession independence requisites established for Statutory Auditors pursuant to art. subsection 3, 148, of Italian Legislative Decree no. 58/1998 and those established by the Corporate Governance Code drafted by Corporate Governance Committee of Borsa Italiana S.p.A.

lists may 17.4 The be filed by

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17.3 The lists must include at least two candidates in possession independence requisites established for Statutory Auditors pursuant to art. 148, subsection 3, of Italian Legislative Decree no. 58/1998 and those established by the Corporate Governance Code drafted by Corporate Governance Committee of Borsa Italiana S.p.A.

The lists may 17.4 be filed by Shareholders representing at least 1% | Shareholders representing at least 1%



TEXT CURRENTLY IN FORCE	PROPOSED AMENDMENTS
of the share capital at ordinary	of the share capital at ordinary
Shareholders' meetings, or other	Shareholders' meetings, or other
percentage as envisaged in current	percentage as envisaged in current
regulations and indicated in the notice	regulations and indicated in the notice
of call.	of call.
17.5 Lists must, on penalty of lapse,	17.5 Lists must, on penalty of lapse,
be filed at least twenty-five days	be filed at least twenty-five days
prior to the date set for the	prior to the date set for the
Shareholders' Meeting and shall be made	Shareholders' Meeting and shall be made
available to the public at the	available to the public at the
Company's registered office, on its	Company's registered office, on its
website and in the other ways as	website and in the other ways as
provided for by regulations in force,	provided for by regulations in force,
at least twenty-one days prior to the	at least twenty-one days prior to the
date set for the Shareholders' Meeting.	date set for the Shareholders' Meeting.
17.6 Each Shareholder may file or act	17.6 Each Shareholder may file or act
in concert in filing and vote on one	in concert in filing and vote on one
list only. Agreements and votes	list only. Agreements and votes
expressed in violation of the above	expressed in violation of the above
ruling cannot be attributed to a list.	ruling cannot be attributed to a list.
17.7 Parties presenting the lists must	17.7 Parties presenting the lists must
ensure that, together with the lists, a	ensure that, together with the lists, a
description of the candidates'	description of the candidates'
professional curriculum, irrevocable	professional curriculum, irrevocable
acceptance of office by the candidates	acceptance of office by the candidates
(if appointed) and certification that	(if appointed) and certification that
there are no grounds for	there are no grounds for
ineligibility/forfeiture must also be	ineligibility/forfeiture must also be
filed, if applicable with a declaration	filed, if applicable with a declaration
confirming possession of the	confirming possession of the
independence requisites established for Statutory Auditors pursuant to art.	independence requisites established for
148, subsection 3, of Italian	Statutory Auditors pursuant to art. 148, subsection 3, of Italian
Legislative Decree no. 58/1998 and	Legislative Decree no. 58/1998 and
those established by the Corporate	those established by the Corporate
Governance Code drafted by the	Governance Code drafted by the
Corporate Governance Committee of Borsa	Corporate Governance Committee of Borsa
Italiana S.p.A. Any list for which the	Italiana S.p.A. Any list for which the
aforementioned rulings are not observed	aforementioned rulings are not observed
or that does not include candidates of	or that does not include candidates of
different gender, pursuant to	different gender, pursuant to
provisions set forth by art. 17.1 of	provisions set forth by art. 17.1 of
the Company's Articles of Association,	the Company's Articles of Association,
shall be deemed to be unfiled.	shall be deemed to be unfiled.
17.8 No candidate may appear in more	17.8 No candidate may appear in more
than one list. Acceptance of candidacy	than one list. Acceptance of candidacy
on more than one list shall result in	on more than one list shall result in
disqualification.	disqualification.



17.9 Should an elected candidate be unable or does not intend to take up office, he/she shall be replaced by the first candidate not elected from that same list, in compliance with the gender balance criterion, as set out by regulations in force. If only one list of candidates is filed, members of the Board of Directors shall be elected from that list, always in compliance with the gender balance criterion, as set out by legislation, including regulations in force. For appointment of Directors, who for any reason are not appointed via the list voting procedure, the Shareholders' Meeting shall resolve by majority vote in accordance with law, in compliance with the gender balance criterion, as set out by legislation, including regulations in force.

17.10 If during the financial year one or more directors appointed on a list voting basis should cease office, the first candidates not elected from the list from which the former directors were elected and which have not yet been members of the Board of Directors shall be co-opted as replacement pursuant to art. 2386 of the Italian Civil Code, in compliance with the gender balance criterion, as set out by legislation, including regulations in force. If for any reason no further candidates are available, the Board shall proceed to co-opt members pursuant to art. 2386 of the Italian Civil Code, compliance with the gender balance criterion, as set out by legislation, including regulations in force. Directors appointed in this manner will remain in office until the next Shareholders' Meeting that shall established resolve using the appointment methodology.

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Shareholders who did not contribute to the approval of the proposed amendments shall not have any



right of withdrawal pursuant to Article 2437 of the Italian Civil Code.

Proposed resolution

In light of the above, the Board of Directors invites you to endorse the following resolutions:

"The Extraordinary Shareholders' Meeting of HERA S.p.A.:

- after hearing the presentation of the Chairman;
- after acknowledging the report of the Board of Directors and related proposals;

resolves

(i) to amend article 17 of the Articles of Association, as highlighted in the comparison text regarding the proposed amendments;

TEXT CURRENTLY IN FORCE PROPOSED AMENDMENTS ART. 17 APPOINTMENT OF THE BOARD OF ART. 17 APPOINTMENT OF THE BOARD OF **DIRECTORS DIRECTORS** 17.1 Election of members of the board 17.1 Election of members of the board of directors shall be based on lists in of directors shall be based on lists in which candidates are listed which candidates are listed consecutive numbering and in any event consecutive numbering and in any event in a number not exceeding the members in a number not exceeding the members to be elected. Each list must contain a to be elected. Each list must contain a number of candidates, belonging to the number of candidates, belonging to the gender, least represented gender, which ensures least represented which that the balance between genders is ensures, within the composition of the board of directors, that the balance respected at least to the minimum extent required by current legislation, between genders is respected at least including regulations. Lists with less to the minimum extent required by than 3 (three) candidates shall include current legislation, including at least one candidate of the least regulations, as well as by the Articles represented gender. of Association. Lists with less than 3 (three) candidates shall include at least one candidate of the least represented gender. 17.2 The appointment of members of the

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occasion of the two following renewals; (ii) for appointment of the remaining 4 (four) members, the votes obtained by each list other than that referred to in paragraph (i) and which were neither filed nor voted upon by Shareholders associated pursuant to pro tempore current regulations with Shareholders that filed or voted upon the list referred to in paragraph (i), shall be consecutively divided by one, three and four. The quotients obtained in this manner shall be assigned progressively to candidates on each list, in the order in which they appear. These candidates are placed on a single list in decreasing order in accordance with the quotient assigned to each. Candidates with the highest quotients shall be elected up to the remaining number of members required, of which at least (1) one of the least represented gender. In the event of equal quotients among candidates on different lists, the last member to be elected shall preferably be from the list obtaining most votes or, if quotients remain equal, of the most senior candidate, in compliance with the gender balance provided for in current legislation,

If the minimum number of directors belonging to the least represented gender is not elected, the candidate of the most represented gender ranking last in the list of candidates elected from the most voted list shall be replaced by the candidate of the least represented gender ranking first among the non-elected candidates of the same list and so on until the minimum number of directors belonging to the least represented gender is reached. If, albeit applying this criterion, the minimum number of directors of the least represented gender has not been reached, the aforesaid replacement

including regulations in force.

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occasion of the two following renewals;

(ii) for appointment of the remaining 4 (four) members, the votes obtained by each list other than that referred to in paragraph (i) and which were neither filed nor voted upon by Shareholders associated pursuant to pro tempore current regulations with Shareholders that filed or voted upon the list referred to in paragraph (i), shall be consecutively divided by one, three and four. The quotients obtained in this manner shall be assigned progressively to candidates on each list, in the order in which they appear. These candidates are placed on a single list in decreasing order in accordance with the quotient assigned to each. Candidates with the highest quotients shall be elected up to the remaining number of members required, of which at least (2) two (1) one of the least represented gender. In the event of equal quotients among candidates on different lists, the last member to be elected shall preferably be from the list obtaining most votes or, quotients remain equal, of the most senior candidate, in compliance with the gender balance provided for in legislation, current including regulations in force.

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TEXT CURRENTLY IN FORCE	PROPOSED AMENDMENTS
lists, starting from the most voted	criterion will be applied to minority
one.	lists, starting from the most voted
	one.
17.3 The lists must include at least	17.3 The lists must include at least
two candidates in possession of	two candidates in possession of
independence requisites established for	independence requisites established for
Statutory Auditors pursuant to art.	Statutory Auditors pursuant to art.
148, subsection 3, of Italian	148, subsection 3, of Italian
Legislative Decree no. 58/1998 and	Legislative Decree no. 58/1998 and
those established by the Corporate	those established by the Corporate
Governance Code drafted by the	Governance Code drafted by the
Corporate Governance Committee of Borsa	Corporate Governance Committee of Borsa
Italiana S.p.A.	Italiana S.p.A.
17.4 The lists may be filed by	17.4 The lists may be filed by
Shareholders representing at least 1%	Shareholders representing at least 1%
of the share capital at ordinary	of the share capital at ordinary
Shareholders' meetings, or other	Shareholders' meetings, or other
percentage as envisaged in current	percentage as envisaged in current
regulations and indicated in the notice	regulations and indicated in the notice
of call.	of call.
17.5 Lists must, on penalty of lapse,	17.5 Lists must, on penalty of lapse,
be filed at least twenty-five days	be filed at least twenty-five days
prior to the date set for the	prior to the date set for the
Shareholders' Meeting and shall be made	Shareholders' Meeting and shall be made
available to the public at the	available to the public at the
Company's registered office, on its	Company's registered office, on its
website and in the other ways as	website and in the other ways as
provided for by regulations in force,	provided for by regulations in force,
at least twenty-one days prior to the	at least twenty-one days prior to the
date set for the Shareholders' Meeting.	date set for the Shareholders' Meeting.
17.6 Each Shareholder may file or act	17.6 Each Shareholder may file or act
in concert in filing and vote on one	in concert in filing and vote on one
list only. Agreements and votes	list only. Agreements and votes
expressed in violation of the above	expressed in violation of the above
ruling cannot be attributed to a list.	ruling cannot be attributed to a list.
17.7 Parties presenting the lists must	17.7 Parties presenting the lists must
ensure that, together with the lists, a	ensure that, together with the lists, a
description of the candidates'	description of the candidates'
professional curriculum, irrevocable	professional curriculum, irrevocable
acceptance of office by the candidates	acceptance of office by the candidates
(if appointed) and certification that	(if appointed) and certification that
there are no grounds for	there are no grounds for
ineligibility/forfeiture must also be	ineligibility/forfeiture must also be
filed, if applicable with a declaration	filed, if applicable with a declaration
confirming possession of the	confirming possession of the
	independence requisites established for
independence requisites established for	I THREDEHREHE TEARTPIFES ESPENTIFIED IN
independence requisites established for Statutory Auditors pursuant to art.	Statutory Auditors pursuant to art.



Legislative Decree no. 58/1998 and those established by the Corporate Governance Code drafted bу Corporate Governance Committee of Borsa Italiana S.p.A. Any list for which the aforementioned rulings are not observed or that does not include candidates of different gender, pursuant provisions set forth by art. 17.1 of the Company's Articles of Association, shall be deemed to be unfiled.

17.8 No candidate may appear in more than one list. Acceptance of candidacy on more than one list shall result in disqualification.

17.9 Should an elected candidate be unable or does not intend to take up office, he/she shall be replaced by the first candidate not elected from that same list, in compliance with the gender balance criterion, as set out by regulations in force. If only one list of candidates is filed, members of the Board of Directors shall be elected from that list, always in compliance with the gender balance criterion, as set out by legislation, including regulations in force. For the appointment of Directors, who for any reason are not appointed via the list voting procedure, the Shareholders' Meeting shall resolve by majority vote in accordance with law, in compliance with the gender balance criterion, as set out by legislation, including regulations in force.

17.10 If during the financial year one or more directors appointed on a list voting basis should cease office, the first candidates not elected from the list from which the former directors were elected and which have not yet been members of the Board of Directors shall be co-opted as replacement pursuant to art. 2386 of the Italian Civil Code, in compliance with the gender balance criterion, as set out by legislation, including regulations in force. If for

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- (ii) to vest the Chairman with the widest powers to provide, also by means of attorneys, for what is required, necessary or useful for the execution of what has been decided, including the power:
 - to sign and publish any document, deed and/or statement useful or appropriate thereto, as well as any notice required by current legislation, including applicable regulations;
 - to generally provide for all that is required, necessary and useful for the thorough implementation of the above resolution, assuming any changes of a non-material nature that may be required by the competent authorities, including for registration in the Register of Companies".

Bologna, 19 February 2020

The Executive Chairman of the Board of Directors (Tomaso Tommasi di Vignano)