# HERA S.p.A.

# ORDINARY SHAREHOLDERS MEETING HELD ON 27 APRIL 2017

### SUMMARY STATEMENT ON VOTING FOR THE ITEMS ON THE AGENDA AT THE MEETING

#### Financial statements at 31 December 2016

	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
Votes in favour Votes against Abstentions	471 2 6	1,140,008,367 111,289 485,344	99.181012 0.009682 0.042225	76.534321 0.007471 0.032584
Non-voters <b>Total</b>	6 <b>485</b>	8,817,000 <b>1,149,422,000</b>	0.767081 <b>100.000000</b>	0.591928 <b>77.166304</b>
Non-binding resolution	on remuneration policies			
	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
Votes in favour	431	1,095,895,387	95.743267	73.572802
Votes against Abstentions	31 12	13,180,245 26,726,119	1.151497 2.334936	0.884854 1.794255
Non-voters	6	8,817,000	0.770300	0.591928
Total	480	1,144,618,751	100.000000	76.843839
Renewal of authorisati	on to purchase treasury shares			
	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
Votes in favour	444	1,126,266,001	98.670383	75.611729
Votes against	22	5,526,428	0.484162	0.371016
Abstentions	6	833,386	0.073012	0.055949
Non-voters <b>Total</b>	6 <b>478</b>	8,817,000	0.772443 <b>100.00000</b>	0.591928 <b>76.630623</b>
TOLAT	4/8	1,141,442,815	100.00000	76.630623

### Appointment of members of the Board of Directors

	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
LIST 1	77	702,393,315	61.327607	47.155089
LIST 2	335	270,583,619	23.625290	18.165598
LIST 3	55	167,704,645	14.642686	11.258831
Votes against	9	3,061,930	0.267344	0.205562
Abstentions	5	1,569,919	0.137073	0.105396
Non-voters	0	0	0.000000	0.000000
Total	481	1,145,313,428	100.000000	76.890476

#### Definition of remuneration for members of the Board of Directors

	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
Votes in favour	132	849,811,069	74.679107	57.051961
Votes against	299	237,510,326	20.871768	15.945226
Abstentions	37	41,811,832	3.674311	2.807032
Non-voters	6	8,817,000	0.774814	0.591928
Total	474	1,137,950,227	100.000000	76.396148

### Appointment of members of the Board of Statutory Auditors

	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
LIST 1	67	681,905,603	59.975289	45.779649
LIST 2	335	270,537,161	23.794414	18.162479
LIST 3	53	165,142,424	14.524686	11.086816
Votes against	9	3,061,930	0.269304	0.205562
Abstentions	8	16,284,006	1.432219	1.093225
Non-voters	1	46,481	0.004088	0.003120
Total	473	1,136,977,605	100.000000	76.330851

# Definition of remuneration for members of the Board of Statutory Auditors

	SHAREHOLDERS (INCLUDING PROXIES)	SHARES	% OF ORDINARY SHARES REPRESENTED	% OF SHARE CAPITAL
Votes in favour	367	1,042,556,396	92.848750	69.991895
Votes against	55	29,663,301	2.641776	1.991442
Abstentions	37	41,811,832	3.723709	2.807032
Non-voters	7	8,823,000	0.785765	0.592331
Total	466	1,122,854,529	100.000000	75.382700