



press release

Bologna, 30 June 2022

Marche Multiservizi acquires Macero Maceratese

With the acquisition of 70% of this long-standing company based in the Marche region, the Hera Group subsidiary expects a 10% increase in turnover and a 5% rise in Ebitda, when in full force. With this additional transaction, which follows up on others carried out in previous years, the Hera Group has strengthened its national leadership in the waste management sector, regarding in particular industrial waste management and treatment.

The Hera Group, acting through its subsidiary Marche Multiservizi, the leading operator in public utilities in the Marche region, has acquired from the Iesari family 70% of Macero Maceratese, a long-standing company in this area, operating since 1969 in the waste management sector, whose customers are mainly located in the province of Macerata and to a lesser degree in the remaining provinces of the Marche region, as well as in the neighbouring regions of Abruzzo and Umbria.

With this additional transaction, the Hera Group has strengthened its national leadership in the waste management sector, thus making its state-of-the-art set of plants, as well as an all-round service for special waste, available to local companies who were previously customers of Macero Maceratese. By operating on the free market and creating significant synergies both with the other companies of the Hera Group active in waste treatment and with its own industrial poles already operating in the province of Pesaro and Urbino, Marche Multiservizi expects, when in full force, a 10% increase in turnover and a 5% increase in Ebitda, with an overall benefit for all stakeholders in the area served.

This acquisition, which follows up on the transactions carried out in recent years by the Hera Group (including Waste Recycling, Teseco and Pistoia Ambiente in Tuscany, as well as Geo Nova and Aliplast in Treviso, Recycla in Friuli, the Vallortigara Group in Vicenza and a 31% stake in SEA in the Marche region), represents a new step along Hera's path of continuous growth, which aims to provide companies with efficient, cutting-edge and competitive solutions in terms of costs and sustainability in the circular economy.

History and activities of Macero Maceratese

Widely recognised and consolidated in central Italy, for over 50 years Macero Maceratese has been dealing with services related to managing the waste produced by local industries, including SMEs and large-scale retail trade, and activities related to managing municipal waste, partially destined for energy recovery and landfills, and partially for treatment and recovery. With 30 employees working at three sites in Macerata, Piediripa di Macerata and Martinsicuro (Teramo province), in the last three years Macero Maceratese has handled an annual average of 58 thousand tonnes of waste. The main plant in Piediripa di Macerata is home of two large-capacity pressing plants, a shredding plant and a waste sorting plant, which boast ISO 9001, ISO 14001 and OHSAS 18001 certification, modern equipment and qualified personnel.

“With this acquisition, we are continuing our significant strategic growth in the industrial waste sector and further strengthening our leadership in the waste management sector. The entry of this Macerata-based company into our Group and the synergies between these new platforms and our current set of plants will increase the number of our close-at-hand solutions in the areas served, improving the efficiency and quality



of services to local businesses with positive returns on the areas served and economic benefits for customers”, comments **Tomaso Tommasi di Vignano, Executive Chairman of the Hera Group.**

“With the authorisations and facilities of this historic company based in Macerata, and above all thanks to its know-how and expertise, Marche Multiservizi will be able to provide local businesses in the provinces of Macerata, Ascoli, Fermo and Pesaro and Urbino with a complete service, in particular concerning collection, transport and disposal of hazardous and non-hazardous special waste, confirming the strong roots of our multi-utility in this area”, adds **Mauro Tivioli, CEO of Marche Multiservizi.**