

Institutional Investor

2019

ALL-EUROPE

EXECUTIVE

TEAM

SMALL & MIDCAP

EMPOWER YOUR IR

USING THE IN-DEPTH FEEDBACK FROM THE 2019 ALL-EUROPE EXECUTIVE TEAM RANKINGS

BENCHMARK

your IR program

Examine the strengths and challenges of your program relative to your peers across seven specific IR functions



UNCOVER

what investors and analysts really think

Direct commentary from voters offers an insider perspective on your company, executives and those of your peers

TARGET

investors you want

Its segmented rankings—by region, AUM, and more—offer insight into your most sought-after investors

Institutional Investor

IR PERCEPTION STUDY

EVALUATE

executive performance

With in-depth rankings and voter commentary regarding your sector's best CEOs and CFOs

BEST PRACTICE

insights from top IR programs across Europe

Based on feedback from over 363 IROs

YOUR IR PERCEPTION STUDY INCLUDES RANKINGS IN THESE "BEST PRACTICE" AREAS

SENIOR EXECUTIVES ARE ACCESSIBLE

HOSTING THE MOST CONSTRUCTIVE CONFERENCE CALLS

THE IR TEAM IS WELL INFORMED AND EMPOWERED TO SPEAK AUTHORITATIVELY ON THE COMPANY'S BEHALF

QUALITY OF CORPORATE DOCUMENTS AND INVESTOR KIT MATERIALS

THE COMPANY RESPONDS QUICKLY AND THOROUGHLY TO REQUESTS

THE COMPANY PROVIDES A TIMELY AND APPROPRIATE LEVEL OF FINANCIAL DISCLOSURE

HIGHEST QUALITY OF MEETINGS THROUGH ROAD SHOWS/REVERSED ROAD SHOWS/ CONFERENCES



Empower your IR today:

Amani Korayeim

Director, EMEA Sales and Product Development

amani.korayeim@institutionalinvestor.com

T: + 44 20 7779 8888 | <http://www.institutionalinvestor.com>

Institutional Investor

ALL-EUROPE BEST INVESTOR RELATIONS



BEST IR PROFESSIONALS,
BEST INVESTOR RELATIONS
PROGRAMS, IR TEAMS, CEOs,
AND CFOs



The commentary herein is intended to highlight results, trends, and patterns. In no event, however, should this text be construed to constitute any type of managerial or organizational recommendation from *Institutional Investor*. In the course of gathering information for these surveys, *Institutional Investor* seeks the opinions of senior executives in corporations, fund management groups, and securities firms to develop rankings and evaluations of individual teams and firms. These rankings measure qualitative performance based on voters' expressed opinions on research, sales, trading, investment banking, and investor relations. While every care has been taken in researching and compiling the information contained in this publication, the publishers and directors of *Institutional Investor* accept no responsibility for any errors or omissions howsoever arising to the maximum permitted by law.

© 2019 Institutional Investor LLC. All rights reserved. All text, design, and content of this survey are the exclusive property of II. No part of this publication may be reproduced, in whole or in part, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recorded, or otherwise, without the prior written permission of *Institutional Investor*. For reprint permission, please contact Amani Korayeim at +44 20 7779 8888.

OVERVIEW

Who participates in the study?

Institutional Investor is the industry's most trusted source for research and rankings among top analysts and portfolio managers. For the 2019 ranking, we collected the opinions of 806 portfolio managers and buy-side analysts and 550 sell-side analysts.

When is the polling conducted?

Polling is conducted annually from September to October.

How are the results tabulated?

Voters rank the top-four companies that they believe demonstrate excellence in each IR characteristics or performance attributes. Their votes are then weighted by the rank they have assigned each company and aggregated to produce buy-side, sell-side and combined buy- and sell-side rankings for each sector.

How are the results disseminated?

The top-three places in each of our IR rankings are announced in February on our website, which enjoys a global audience of more than 115,000 senior-level executives. The rankings presented include Best IR Program, as well as Best CEO, CFO and IR Professional across 31 sectors.

Best Investor Relations attributes

Buy- and sell-side voters separately evaluate the following attributes of IR programs:

Buy-Side Attributes

- Senior executives are accessible
- Hosting the most constructive conference calls
- The IR team is well informed and empowered to speak authoritatively on the company's behalf
- Quality of corporate documents and investor kit materials
- The company responds quickly and thoroughly to requests
- The company provides a timely and appropriate level of financial disclosure
- Highest quality of meetings through road shows/reversed road shows/conferences

Sell-Side Attributes

- Senior executives are accessible
- The company provides a timely and appropriate level of financial disclosure
- Highest quality of meetings through road shows/reversed road shows/conferences

ABOUT US

For more than 50 years, Institutional Investor has been the undisputed leader in survey-based rankings. Our Research Team rankings identify the top analysts covering the Asian, European, Japanese, Latin American, and U.S. equity markets. For the past 16 years, Institutional Investor has provided independent analyses of companies' investor-relations programs, in conjunction with our Executive Team rankings.

FOR ADDITIONAL INFORMATION, CONTACT:

AMANI KORAYEIM

Director, EMEA Sales and Product Development
 amani.korayeim@institutionalinvestor.com
 T: + 44 20 7779 8888 | DL: + 44 207 779 8535 | M: + 44 7973 664 609

Institutional Investor

1120 Avenue of the Americas, 6th Floor
 New York, NY 10036
www.institutionalinvestor.com/Investor-Relations

MOST HONORED COMPANIES

2019 ALL-EUROPE EXECUTIVE TEAM-SMALL & MIDCAP

A total of 982 companies in Europe received votes in this year's All-Europe Executive Team survey. Of those companies, 30 received a first-, second-, or third-place ranking in one or more of the following categories: Best CEO, CFO, IR Professional and IR Program. Twenty-seven companies were distinguished as "Most Honored" for receiving the highest total weighted score from the underlying data received in each of the four categories (Best CEO, Best CFO, Best IR Professionals, Best IR Program).

The following "Most Honored" companies ranked at the top of the All-Europe Executive Team for their corporate leadership and investor relations expertise.

COMPANY/COUNTRY	COMPANY/COUNTRY	COMPANY/COUNTRY
Admiral Group (United Kingdom)	Fraport (Germany)	Randgold Resources (United Kingdom)
Aixtron (Germany)	Galapagos (Belgium)	Royal Boskalis Westminster (Netherlands)
Anima Holding (Italy)	GN Store Nord (Denmark)	SEGRO (United Kingdom)
Britvic (United Kingdom)	GVC Holdings (United Kingdom)	Takeaway.com (Netherlands)
Cellnex Telecom (Spain)	Hugo Boss (Germany)	Technogym (Italy)
Cerved Information Solutions (Italy)	Interpump Group (Italy)	TGS-NOPEC Geophysical Co. (Norway)
Croda International (United Kingdom)	Italgas (Italy)	Tullow Oil (United Kingdom)
DSSmith (United Kingdom)	Next (United Kingdom)	Wm Morrison Supermarkets (United Kingdom)
FinecoBank (Italy)	Pirelli & C. (Italy)	Worldline (France)

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



BASIC MATERIALS: CHEMICALS

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Conleth Campbell , Croda International	1	Olli Turunen , Kemira	1	Conleth Campbell , Croda International			
-	-	-	-	2	Hans Zayed , OCI NV			
-	-	-	-	-	-			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Croda International	1	LANXESS	1	Croda International			
2	LANXESS	-	-	2	LANXESS			
3	Arkema	-	-	3	Arkema			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Croda International	1	LANXESS	1	Croda International			
2	LANXESS	2	Kemira	2	LANXESS			
-	-	-	-	3	OCI NV			
RANK	BEST CEO							
1	Thierry Le Hénaff , Arkema							
2	Matthias Zachert , LANXESS							
3	Steve Foots , Croda International							
RANK	BEST CFO							
1	Jez Maiden , Croda International							
-	-							
-	-							

24 Chemicals companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



BASIC MATERIALS: METALS & MINING

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Vedanta Resources	1	Acerinox	1	Randgold Resources
2	Randgold Resources	-	-	2	Acerinox
3	Boliden	-	-	3	Vedanta Resources
RANK BEST CEO					
1	Mark Bristow , Randgold Resources				
-	-				
-	-				

23 Metals & Mining companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

BASIC MATERIALS: PAPER & PACKAGING

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Ricardo Mendes Ferreira , Altri SGPS	-	-
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	DS Smith	1	Viscofan	1	DS Smith
2	Huhtamäki	-	-	2	Smurfit Kappa Group
3	Smurfit Kappa Group	-	-	3	Huhtamäki
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Altri SGPS	1	Smurfit Kappa Group
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST CEO				
1	Miles Roberts , DS Smith				
2	Anthony Smurfit , Smurfit Kappa Group				
-	-				

18 Paper & Packaging companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



CONSUMER: AUTOS & AUTO PARTS

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
1	Valeria Leone , Pirelli & C.	1	Aldo Perrone , Pirelli & C.	1	Valeria Leone , Pirelli & C.
-	-	2	Stephan Haas , Saf-Holland	2	Aldo Perrone , Pirelli & C.
-	-	3	Laura Panseri , Brembo* Philippine de Schonen , Plastic Omnium*	3	Laura Panseri , Brembo
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Gestamp Automoción* Pirelli & C.*	1	CIE Automotive	1	Pirelli & C.
-	-	2	Pirelli & C.	2	Gestamp Automoción
-	-	3	Leoni	3	CIE Automotive
RANK	BEST CEO				
1	Klaus Rosenfeld , Schaeffler				
-	-				
-	-				
RANK	BEST CFO				
1	Michel Favre , Faurecia				
-	-				
-	-				

20 Autos & Auto Parts companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

CONSUMER: BEVERAGES

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Stephen Nightingale , Britvic	1	Laetitia Delaye , Rémy Cointreau
-	-	2	Laetitia Delaye , Rémy Cointreau	2	Stephen Nightingale , Britvic
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
-	-	1	Britvic	1	Fevertree Drinks
-	-	2	Rémy Cointreau	2	Britvic
-	-	3	Royal Unibrew	3	Rémy Cointreau
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Britvic	1	Rémy Cointreau
-	-	2	Rémy Cointreau	2	Britvic
-	-	-	-	-	-
RANK	BEST CEO				
1	Roger White , A.G. Barr				
-	-				
-	-				

9 Beverages companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOs, AND CFOs
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



CONSUMER: BUILDING & CONSTRUCTION

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Martijn Schuttevâer , Royal Boskalis Westminster	1	Martijn Schuttevâer , Royal Boskalis Westminster
-	-	2	Agostino Pieressa , Buzzi Unicem	2	Agostino Pieressa , Buzzi Unicem
-	-	-	-	3	Klaus Ofner , Wienerberger
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Wienerberger	1	Royal Boskalis Westminster	1	Royal Boskalis Westminster
2	Kingspan Group	2	Buzzi Unicem	2	Wienerberger
3	Royal Boskalis Westminster	-	-	3	Kingspan Group
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Royal Boskalis Westminster	1	Royal Boskalis Westminster
-	-	2	Buzzi Unicem	2	Buzzi Unicem
-	-	-	-	3	Wienerberger
RANK	BEST CEO				
1	Patrick Bergin , Crest Nicholson Holdings				
2	Gene Murtagh , Kingspan Group				
-	-				
RANK	BEST CFO				
1	Barbara Richmond , Redrow				
2	Magnus Persson , Skanska				
-	-				

49 Building & Construction companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

CONSUMER: FOOD PRODUCERS

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Liam Hennigan , Glanbia	1	Liam Hennigan , Glanbia
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
-	-	1	Bakkafrost	1	Bakkafrost
-	-	2	ORIOR	2	Glanbia
-	-	3	Norway Royal Salmon	3	ORIOR
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Glanbia	1	Glanbia
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST CFO				
1	Atle Harald Sandtorv , Grieg Seafood				
2	Fredrik Nilsson , AAK				
-	-				

27 Food Producers companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



CONSUMER: HOUSEHOLD & PERSONAL CARE PRODUCTS

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Enrico Filippi , Technogym	1	Philip Ludwig , Ontex Group
-	-	-	-	2	Enrico Filippi , Technogym
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Groupe SEB	1	Technogym	1	Groupe SEB
2	Ontex Group	2	Groupe SEB	2	Technogym
-	-	-	-	3	Ontex Group
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Technogym	1	Ontex Group
-	-	-	-	2	Technogym
-	-	-	-	-	-

8 Household & Personal Care Products companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

CONSUMER: LEISURE & HOTELS

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Nick Batram , GVC Holdings	1	Javier Vega-Penichet , NH Hotel Group	1	Nick Batram , GVC Holdings			
2	Lyndsay Wright , William Hill	2	Richard Piekaar , Basic-Fit	2	Lyndsay Wright , William Hill			
-	-	3	Stephane Baos , Meliá Hotels International	3	Javier Vega-Penichet , NH Hotel Group			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	GVC Holdings	1	Meliá Hotels International	1	GVC Holdings			
2	William Hill	2	NH Hotel Group	2	Meliá Hotels International			
-	-	-	-	3	NH Hotel Group* William Hill*			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	GVC Holdings	1	NH Hotel Group	1	GVC Holdings			
2	William Hill	2	Basic-Fit	2	William Hill			
-	-	3	Meliá Hotels International	3	NH Hotel Group			
RANK	BEST CEO							
1	Kenneth Alexander , GVC Holdings							
2	Kate Swann , SSP Group							
3	Rene Moos , Basic-Fit							
RANK	BEST CFO							
1	Paul Bowtell , GVC Holdings							
-	-							
-	-							

36 Leisure & Hotels companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



CONSUMER: LUXURY GOODS

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
1	Christian Stöhr , Hugo Boss	1	Cinzia Oglio , Tod's	1	Christian Stöhr , Hugo Boss
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Hugo Boss	1	Hugo Boss	1	Hugo Boss
2	PANDORA	2	Brunello Cucinelli	2	PANDORA
-	-	3	PANDORA	3	Brunello Cucinelli
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
1	Hugo Boss	1	Hugo Boss	1	Hugo Boss
-	-	2	Tod's	-	-
-	-	-	-	-	-
RANK	BEST CEO				
1	Bjørn Gulden , Puma				
-	-				
-	-				

8 Luxury Goods companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

CONSUMER: RETAILING/FOOD

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Andrew Kasoulis , Wm Morrison Supermarkets	1	Andrew Kasoulis , Wm Morrison Supermarkets	1	Andrew Kasoulis , Wm Morrison Supermarkets			
2	Cláudia Falcão , Jerónimo Martins SGPS	2	Régine Gaggioli , Casino, Guichard-Perrachon	2	Régine Gaggioli , Casino, Guichard-Perrachon			
-	-	3	Sabrina Ley , Metro	3	Cláudia Falcão , Jerónimo Martins SGPS			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Ocado Group	1	Wm Morrison Supermarkets	1	Wm Morrison Supermarkets			
2	J. Sainsbury	2	Casino, Guichard-Perrachon	2	Ocado Group			
3	Casino, Guichard-Perrachon	3	Jerónimo Martins SGPS	3	Casino, Guichard-Perrachon			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Wm Morrison Supermarkets	1	Wm Morrison Supermarkets	1	Wm Morrison Supermarkets			
2	Jerónimo Martins SGPS	2	Casino, Guichard-Perrachon	2	Casino, Guichard-Perrachon			
-	-	3	Metro	3	Jerónimo Martins SGPS			
RANK	BEST CEO							
1	Tim Steiner , Ocado Group							
-	-							
-	-							

17 Retailing/Food companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



CONSUMER: RETAILING/GENERAL

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
1	Adam Kay , JUST EAT	1	Greg Feehely , ASOS	1	Greg Feehely , ASOS* Adam Kay , JUST EAT*
-	-	-	-	3	Mark Boyle , WH Smith
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Next	1	Kesko	1	Next
2	Howden Joinery Group	2	Next	2	JUST EAT
3	JUST EAT	-	-	3	Howden Joinery Group
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
1	JUST EAT	1	ASOS	1	ASOS
-	-	-	-	2	JUST EAT
-	-	-	-	3	WH Smith

52 Retailing/General companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

ENERGY: OIL & GAS EXPLORATION & PRODUCTION

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Elizabeth Brooks , Premier Oil	1	Elizabeth Brooks , Premier Oil
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Tullow Oil	1	Premier Oil	1	Tullow Oil
2	Cairn Energy	-	-	2	Cairn Energy
3	EnQuest	-	-	3	Premier Oil
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Premier Oil	1	Premier Oil
-	-	-	-	2	Tullow Oil
-	-	-	-	-	-
RANK	BEST CEO				
1	Paul McDade , Tullow Oil				
-	-				
-	-				

13 Oil & Gas Exploration & Production companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



ENERGY: OIL SERVICES

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
1	Tarryn Riley , Hunting	1	Isabel Green , Subsea 7	1	Isabel Green , Subsea 7
-	-	2	Fredrik Berge , Aker Solutions	2	Fredrik Berge , Aker Solutions* Tarryn Riley , Hunting*
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	TGS-Nopec Geophysical Co.	1	Subsea 7	1	TGS-Nopec Geophysical Co.
2	John Wood Group	2	TGS-Nopec Geophysical Co.	2	Subsea 7
-	-	3	Aker Solutions	3	Hunting
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
1	Hunting	1	Subsea 7	1	Subsea 7
-	-	2	Aker Solutions	2	Aker Solutions* Hunting*
-	-	3	Técnicas Reunidas	-	-
RANK	BEST CEO				
1	Kristian Johansen , TGS-Nopec Geophysical Co.				
-	-				
-	-				

23 Oil Services companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

ENERGY: UTILITIES

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Jens Klint Hansen , Hera* Marco Porro , Italgas*	1	César García del Río , Enagás	1	César García del Río , Enagás			
-	-	2	Antonio Velázquez-Gaztelu Azpitarte , Enagás* Matthias Neumüller , EVN*	2	Antonio Velázquez-Gaztelu Azpitarte , Enagás			
-	-	-	-	3	Jens Klint Hansen , Hera* Marco Porro , Italgas*			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Severn Trent	1	A2A	1	Severn Trent			
2	Italgas	2	Italgas	2	Italgas			
3	EDP Renováveis	3	EDP Renováveis* Enagás*	3	EDP Renováveis			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Hera* Italgas*	1	Enagás	1	Enagás			
-	-	2	EVN	2	Italgas			
-	-	3	A2A	3	Hera			
RANK	BEST CEO							
1	Olivia Garfield , Severn Trent							
2	João Manso Neto , EDP Renováveis							
-	-							
RANK	BEST CFO							
1	Jean-Marc Boursier , SUEZ							
2	Antonio Paccioletti , Italgas* James Bowling , Severn Trent*							
-	-							

23 Utilities companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOs, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



FINANCIAL INSTITUTIONS: BANKS

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Jessica Spina , Mediobanca	1	Juan Pablo López Cobo , Liberbank* Laura Ferraris , Unione di Banche Italiane*	1	Juan Pablo López Cobo , Liberbank			
2	Juan Pablo López Cobo , Liberbank	-	-	2	Jessica Spina , Mediobanca			
-	-	3	Stefania Mantegazza , FinecoBank	3	Laura Ferraris , Unione di Banche Italiane			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Raiffeisen Bank International	1	FinecoBank	1	Raiffeisen Bank International			
2	FinecoBank	2	Unione di Banche Italiane	2	FinecoBank			
3	Mediobanca	3	Liberbank	3	Liberbank			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Mediobanca	1	Unione di Banche Italiane	1	Mediobanca			
2	Liberbank	2	Liberbank	2	Unione di Banche Italiane			
-	-	3	FinecoBank* Mediobanca*	3	Liberbank			
RANK	BEST CEO							
1	Alessandro Foti , FinecoBank* Alberto Nagel , Mediobanca*							
3	María Dolores Dancausa Treviño , Bankinter SA							
-	-							
RANK	BEST CFO							
1	Gloria Hernandez , Bankinter SA							
-	-							
-	-							

38 Banks companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

FINANCIAL INSTITUTIONS: INSURANCE

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL		RANK	BEST IR PROFESSIONAL		RANK	BEST IR PROFESSIONAL	
-	-		1	Kjetil Krøkje , Storebrand		1	Kjetil Krøkje , Storebrand	
-	-		2	Gianandrea Roberti , Tryg		2	Tony Dunk , St. James's Place* Gianandrea Roberti , Tryg*	
-	-		3	Ryan Thompson , Hiscox		-	-	
RANK	BEST INVESTOR RELATIONS PROGRAM		RANK	BEST INVESTOR RELATIONS PROGRAM		RANK	BEST INVESTOR RELATIONS PROGRAM	
1	ASR Nederland		1	Tryg		1	ASR Nederland	
2	St. James's Place		2	Gjensidige Forsikring		2	Tryg	
3	Admiral Group		3	Storebrand		3	St. James's Place	
RANK	BEST INVESTOR RELATIONS TEAM		RANK	BEST INVESTOR RELATIONS TEAM		RANK	BEST INVESTOR RELATIONS TEAM	
-	-		1	Storebrand		1	Storebrand	
-	-		2	Tryg		2	Tryg	
-	-		3	ASR Nederland		3	ASR Nederland* St. James's Place*	
RANK	BEST CEO							
1	Bronek Masojada , Hiscox							
2	David Stevens , Admiral Group							
3	D. Andrew Horton , Beazley							
RANK	BEST CFO							
1	Geraint Jones , Admiral Group* Chris Figee , ASR Nederland*							
-	-							
3	Martin Bride , Beazley							

29 Insurance companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



FINANCIAL INSTITUTIONS: PROPERTY

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Harry Stokes , SEGRO	1	Quentin Freeman , Derwent London	1	Harry Stokes , SEGRO			
2	Rebecca Patton , Hammerson	2	Burkhard Sawazki , LEG Immobilien	2	Stephen Burrows , Great Portland Estates			
3	Stephen Burrows , Great Portland Estates	-	-	3	Quentin Freeman , Derwent London* Rebecca Patton , Hammerson*			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	SEGRO	1	Merlin Properties	1	SEGRO			
2	Derwent London	2	Eurocommercial Properties* Neinor Homes*	2	Derwent London			
3	Hammerson	-	-	3	Hammerson			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	SEGRO	1	Derwent London	1	SEGRO			
2	Hammerson	2	LEG Immobilien	2	Great Portland Estates			
3	Great Portland Estates	-	-	3	Derwent London* Hammerson* LEG Immobilien*			
RANK	BEST CEO							
1	Cyrill Schneuwly , Intershop Holding							
2	John Burns , Derwent London							
3	Toby Courtauld , Great Portland Estates							
RANK	BEST CFO							
1	Soumen Das , SEGRO							
2	Nicholas Sanderson , Great Portland Estates							
3	Damian Wisniewski , Derwent London							

77 Property companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

FINANCIAL INSTITUTIONS: SPECIALTY & OTHER FINANCE

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
1	Fabrizio Arnone , Anima Holding	1	Fabrizio Arnone , Anima Holding	1	Fabrizio Arnone , Anima Holding
-	-	2	Paul Measday , Ashmore Group	2	Paul Measday , Ashmore Group
-	-	3	Brian Warren , Bolsas y Mercados Españoles	3	Brian Warren , Bolsas y Mercados Españoles
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	GAM Holding	1	Bolsas y Mercados Españoles	1	GAM Holding
2	Grenke	2	Anima Holding	2	Bolsas y Mercados Españoles
-	-	3	INDUS Holding	3	Grenke
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
1	Anima Holding	1	Anima Holding	1	Anima Holding
-	-	2	Ashmore Group	2	Ashmore Group
-	-	3	Bolsas y Mercados Españoles	3	Bolsas y Mercados Españoles

57 Specialty & Other Finance companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



INDUSTRIALS: AEROSPACE & DEFENSE

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Julian Wais , Cobham	1	Julian Wais , Cobham
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Meggitt	-	-	1	Meggitt
2	Rheinmetall	-	-	2	Rheinmetall* Saab*
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Cobham	1	Cobham
-	-	-	-	-	-
-	-	-	-	-	-

10 Aerospace & Defense companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

INDUSTRIALS: BUSINESS & EMPLOYMENT SERVICES

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL		RANK	BEST IR PROFESSIONAL		RANK	BEST IR PROFESSIONAL	
1	Antonio de Cárcer , Prosegur Cía. de Seguridad		1	Aston Swift , Applus Services* Ludovic Debailleux , Rexel*		1	Antonio de Cárcer , Prosegur Cía. de Seguridad	
2	Martin Kjaer Hansen , ISS		–	–		2	Ludovic Debailleux , Rexel	
3	Pietro Masera , Cerved Information Solutions* Ludovic Debailleux , Rexel*		3	Pietro Masera , Cerved Information Solutions		3	Pietro Masera , Cerved Information Solutions	
RANK	BEST INVESTOR RELATIONS PROGRAM		RANK	BEST INVESTOR RELATIONS PROGRAM		RANK	BEST INVESTOR RELATIONS PROGRAM	
1	Cerved Information Solutions		1	Cerved Information Solutions		1	Cerved Information Solutions	
2	DCC		2	Serco Group		2	DCC	
3	Hays		3	Adecco Group		3	Hays	
RANK	BEST INVESTOR RELATIONS TEAM		RANK	BEST INVESTOR RELATIONS TEAM		RANK	BEST INVESTOR RELATIONS TEAM	
1	Prosegur Cía. de Seguridad		1	Prosegur Cía. de Seguridad		1	Prosegur Cía. de Seguridad	
2	ISS		2	Applus Services* Rexel*		2	Rexel	
3	Cerved Information Solutions* Rexel*		–	–		3	Cerved Information Solutions	
RANK	BEST CEO							
1	Gilles Martin , Eurofins Scientific							
2	Patrick Berard , Rexel							
3	Patrik Andersson , Loomis							

53 Business & Employment Services companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



INDUSTRIALS: CAPITAL GOODS

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Cristina Perea Sáenz de Buruaga , Siemens Gamesa Renewable Energy	1	Luca Mirabelli , Interpump Group	1	Cristina Perea Sáenz de Buruaga , Siemens Gamesa Renewable Energy			
2	Karoline Jung-Senssfelder , KION Group	2	Christofer Sjögren , Trelleborg	2	Luca Mirabelli , Interpump Group* Andreas Schwarzwälder , OC Oerlikon Corp.*			
-	-	3	Juha Rouhiainen , Metso	-	-			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Alstom	1	Interpump Group	1	Alstom			
2	Siemens Gamesa Renewable Energy	2	Cargotec Corp.	2	Norma Group			
3	Norma Group	-	-	3	Interpump Group			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Siemens Gamesa Renewable Energy	1	Interpump Group	1	Siemens Gamesa Renewable Energy			
2	KION Group	2	Trelleborg	2	Interpump Group* OC Oerlikon Corp.*			
-	-	3	Metso	-	-			
RANK	BEST CEO							
1	Andrew Williams , Halma							
2	Valerio Battista , Prysmian							
3	Henri Poupart-Lafarge , Alstom							
RANK	BEST CFO							
1	Anke Groth , KION Group							
2	Gianluca Beschi , Sabaf							
3	Pier Francesco Facchini , Prysmian							

103 Capital Goods companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

INDUSTRIALS: TRANSPORT

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Stuart Morgan , easyJet	1	Florian Fuchs , Fraport	1	Stuart Morgan , easyJet			
2	Florian Fuchs , Fraport	2	Christoph Marx , VTG	2	Florian Fuchs , Fraport			
3	Giuseppe Agogliati , Società Iniziative Autostradali e Servizi	3	Wouter van Beek , Air France-KLM* Saskia Dheedene , bpost*	3	Giuseppe Agogliati , Società Iniziative Autostradali e Servizi			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	easyJet	1	Fraport	1	easyJet			
2	Fraport	2	CTT - Correios de Portugal	2	Fraport			
3	Hapag-Lloyd	-	-	3	Hapag-Lloyd			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	easyJet	1	Fraport	1	easyJet			
2	Fraport	2	VTG	2	Fraport			
3	Società Iniziative Autostradali e Servizi	3	Air France-KLM* bpost*	3	Società Iniziative Autostradali e Servizi			
RANK	BEST CEO							
1	Stefan Schulte , Fraport							
-	-							
-	-							
RANK	BEST CFO							
1	Andrew Findlay , easyJet							
2	Nicolas Burr , Hapag-Lloyd* Robert Erni , Panalpina World Transport (Holding)*							
-	-							

34 Transport companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



PHARMACEUTICALS & HEALTH CARE: BIOTECHNOLOGY

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Joke Comijn , arGEN-X	1	Joke Comijn , arGEN-X* Rolf Sass Sørensen , Bavarian Nordic*
-	-	-	-	3	Elizabeth Goodwin , Galapagos
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Galapagos	1	arGEN-X	1	Galapagos
-	-	2	Galapagos	2	Evotec
-	-	-	-	3	arGEN-X
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Galapagos	1	Galapagos
-	-	2	arGEN-X	2	arGEN-X* Bavarian Nordic*
-	-	-	-	-	-
RANK	BEST CEO				
1	Onno van de Stolpe , Galapagos				
2	Werner Lanthaler , Evotec				
-	-				

24 Biotechnology companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFO
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

PHARMACEUTICALS & HEALTH CARE: MEDICAL TECHNOLOGIES & SERVICES

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Steve Grobet , Orpéa	1	Peter Justesen , GN Store Nord	1	Peter Justesen , GN Store Nord			
2	Francesca Rambaudi , Amplifon	2	Sebastian Frericks , Carl Zeiss Meditec* Johan Andersson , Elekta*	2	Francesca Rambaudi , Amplifon			
-	-	-	-	3	Steve Grobet , Orpéa			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	GN Store Nord	1	GN Store Nord	1	GN Store Nord			
-	-	2	Ambu	2	Elekta			
-	-	-	-	3	Ambu			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Orpéa	1	GN Store Nord	1	GN Store Nord			
2	Amplifon	2	Carl Zeiss Meditec* Elekta*	2	Orpéa			
-	-	-	-	3	Amplifon			
RANK	BEST CEO							
1	Lars Marcher , Ambu							
-	-							
-	-							
RANK	BEST CFO							
1	Frank Schulkes , ConvaTec Group							
-	-							
-	-							

44 Medical Technologies & Services companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



PHARMACEUTICALS & HEALTH CARE: PHARMACEUTICALS

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	-	-	1	Marianne Tatschke , Recordati
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	-	-	1	Recordati
-	-	-	-	-	-
-	-	-	-	-	-
RANK	BEST CFO				
1	Stephen Wilson , Genus				
-	-				
-	-				

28 Pharmaceuticals companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

TECHNOLOGY, MEDIA & TELECOMMUNICATIONS: MEDIA

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Arnaud Courtial , JCDecaux	1	David Gómez Baquero , Atresmedia Corp. de Medios de Comunicación	1	Arnaud Courtial , JCDecaux			
2	Joris Wilton , Takeaway.com	-	-	2	David Gómez Baquero , Atresmedia Corp. de Medios de Comunicación			
-	-	-	-	3	Joris Wilton , Takeaway.com			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Takeaway.com	1	Auto Trader Group	1	Takeaway.com			
2	JCDecaux	-	-	2	JCDecaux			
3	Ascential* ProSiebenSat.1 Media*	-	-	3	Auto Trader Group			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	JCDecaux	1	Atresmedia Corp. de Medios de Comunicación	1	JCDecaux			
2	Takeaway.com	-	-	2	Atresmedia Corp. de Medios de Comunicación			
-	-	-	-	3	Takeaway.com			
RANK	BEST CEO							
1	Jitse Groen , Takeaway.com							
2	Jean-François Decaux , JCDecaux							
-	-							
RANK	BEST CFO							
1	Mandy Gradden , Ascential							
-	-							
-	-							

38 Media companies nominated
 Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● **Don't see your company? Contact us for details about your rankings.**

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



TECHNOLOGY, MEDIA & TELECOMMUNICATIONS: TECHNOLOGY/HARDWARE

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
1	Guido Pickert , Aixtron	1	Guido Pickert , Aixtron	1	Guido Pickert , Aixtron
-	-	2	Andreas Spitzauer , OSRAM Licht	2	Moritz Gmeiner , ams* Carl Vanden Bussche , Barco*
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Soitec	-	-	1	Barco
2	Barco	-	-	2	IQE
3	ams	-	-	3	Soitec
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
1	Aixtron	1	Aixtron	1	Aixtron
-	-	2	Barco* OSRAM Licht*	2	Barco
-	-	-	-	3	ams
RANK	BEST CEO				
1	Andrew Nelson , IQE				
2	Bracken Darrell , Logitech International				
-	-				
RANK	BEST CFO				
1	Vincent Pilette , Logitech International				
-	-				
-	-				

36 Technology/Hardware companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim amani.korayeim@institutionalinvestor.com +44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOS, AND CFOS
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO

TECHNOLOGY, MEDIA & TELECOMMUNICATIONS: TECHNOLOGY/SOFTWARE

BUY-SIDE		SELL-SIDE		OVERALL	
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL
-	-	1	Michael Lueckenkoetter , Reply	1	Michael Lueckenkoetter , Reply
-	-	2	Martin Link , Bechtle	2	Derek Brown , Sophos Group* David Pierre-Kahn , Worldline*
-	-	-	-	-	-
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM
1	Worldline	1	Bechtle	1	Worldline
2	Alten	2	CompuGroup Medical	2	Nemetschek
3	Sopra Steria Group	-	-	3	Alten
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM
-	-	1	Reply	1	Reply
-	-	2	Bechtle	2	Sophos Group* Worldline*
-	-	-	-	-	-
RANK	BEST CEO				
1	Gilles Grapinet , Worldline				
-	-				
-	-				

42 Technology/Software companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

● Don't see your company? Contact us for details about your rankings.

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

THE LEADERS: ALL-EUROPE'S IR PROGRAMS, IR PROFESSIONALS, IR TEAM, BEST CEOs, AND CFOs
 Meeting the challenge: Listed below are the top-ranked companies for IR Program, IR Professional, IR Team, CEO, and CFO



TECHNOLOGY, MEDIA & TELECOMMUNICATIONS: TELECOMMUNICATIONS SERVICES

BUY-SIDE			SELL-SIDE			OVERALL		
RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL	RANK	BEST IR PROFESSIONAL			
1	Juan Jose Gaitan Mañoso , Cellnex Telecom	1	Juan Jose Gaitan Mañoso , Cellnex Telecom	1	Juan Jose Gaitan Mañoso , Cellnex Telecom			
2	Michel Morin , Millicom International Cellular	2	Javier Marín , Masmovil Ibercom* Maria João Carrapato , NOS SGPS* Siddy Jobe , Orange Belgium*	2	Javier Marín , Masmovil Ibercom			
3	Coralie Durbec , Altice Europe	-	-	3	Rob Gurner , Inmarsat			
RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM	RANK	BEST INVESTOR RELATIONS PROGRAM			
1	Cellnex Telecom	1	NOS SGPS	1	Cellnex Telecom			
2	Telenet Group Holding	2	Cellnex Telecom	2	Telenet Group Holding			
3	Altice Europe	3	Orange Belgium	3	Tele2			
RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM	RANK	BEST INVESTOR RELATIONS TEAM			
1	Cellnex Telecom	1	Cellnex Telecom	1	Cellnex Telecom			
2	Millicom International Cellular	2	Masmovil Ibercom* NOS SGPS* Orange Belgium*	2	Masmovil Ibercom			
3	Altice Europe	-	-	3	Inmarsat			
RANK	BEST CEO							
1	Anders Nilsson , Com Hem Holding							
2	Veli-Matti Mattila , Elisa Corp.							
3	Allison Kirkby , Tele2							
RANK	BEST CFO							
1	Dennis Okhuijsen , Altice Europe							
2	José Manuel Aisa Mancho , Cellnex Telecom							
3	André Krause , Sunrise Communications Group							

28 Chemicals companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Country analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 363 IROs

Don't see your company? Contact us for details about your rankings.

Amani Korayeim

amani.korayeim@institutionalinvestor.com

+44 20 7779 8535

Institutional Investor

1120 Avenue of the Americas, 6th Fl.
New York, NY 10036

www.institutionalinvestor.com/Investor-Relations