



Chapter 1

Procedure for qualifying for one or more Product Categories

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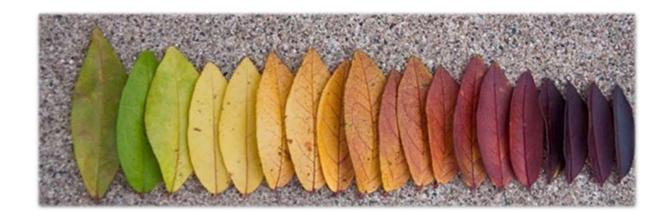
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CHAPTER 1 Procedure for qualifying for one or more Product Categories

Introduction

- The following chapter will show the method suppliers can use to obtain qualification for one or more Product Groups (PGs or Product Categories) in order to be eligible for invitation-only tenders (for public procedures the selection of a PG is not necessary);
- Please note that this process can only occur after the automatic creation of the Qualification Assessment, which is done by the system at the end of Onboarding (the supplier must therefore be authorised to use the portal);
- Depending on the PG chosen, the Questionnaire to be filled out changes: it consists of an initial general part and a specific part related exclusively to the selected Product Categories;
- There are therefore questions that apply to all PGs, questions related to individual PGs, and questions related to the Qualification System (QS) that coincide with those of the specific PG but also involve providing specific digitally signed attachments

Hera_Pro Homepage

To start the qualification process for a Product Category, click on "My Qualification"

Home v

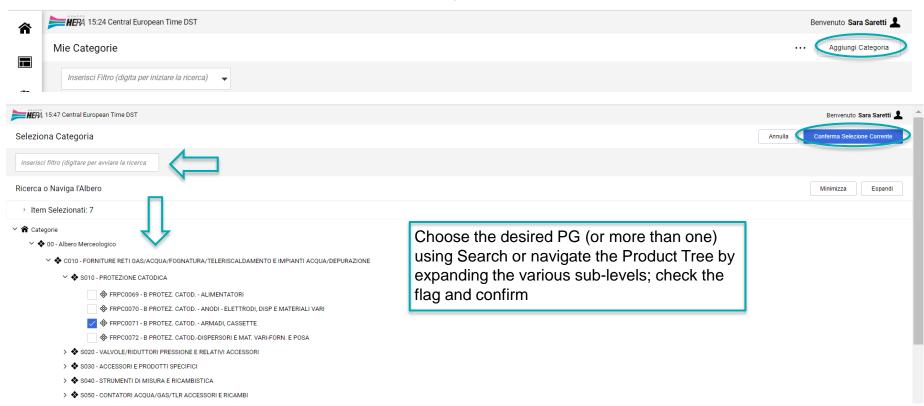


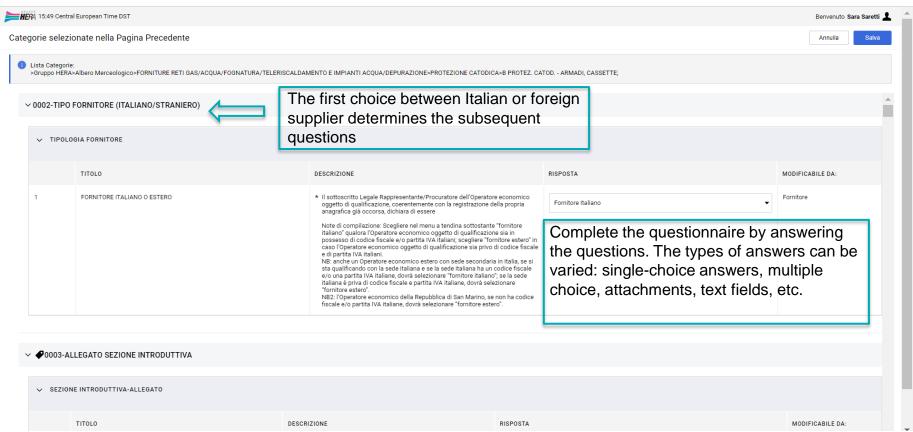
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Search In: "Apps"

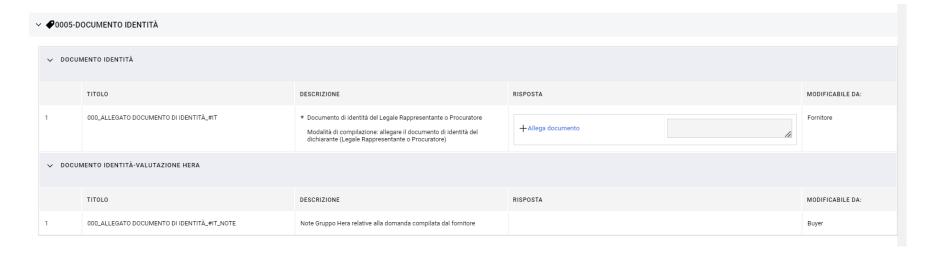
Selecting Product Groups

To start the qualification process, click on "Add Category"

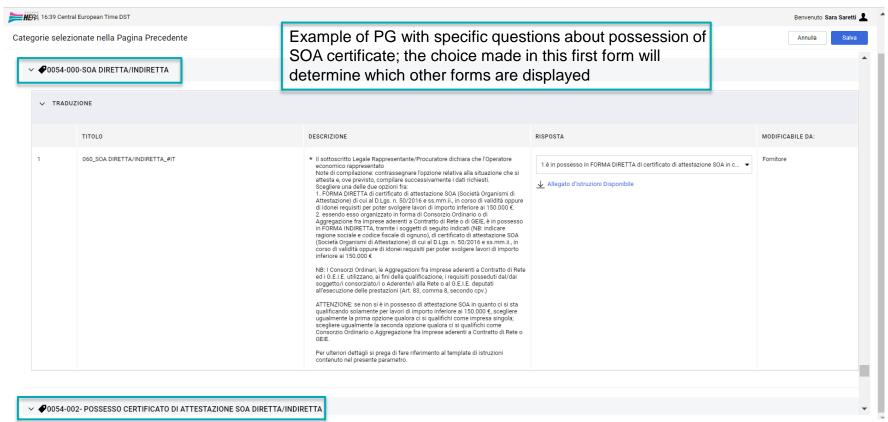




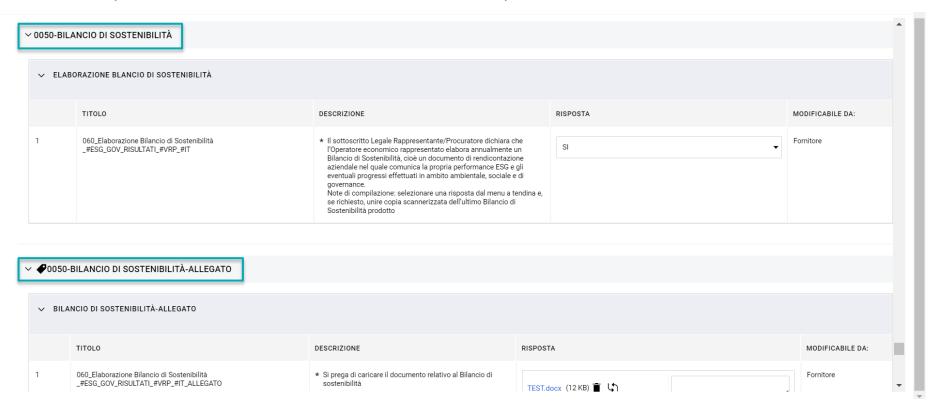
Each Form (Section) can contain one or more parameters with title, description (very important for correctly filling out the questionnaire) and the space for the answer; there is also always a parameter modifiable by the Hera Group to insert any notes in the assessment phase



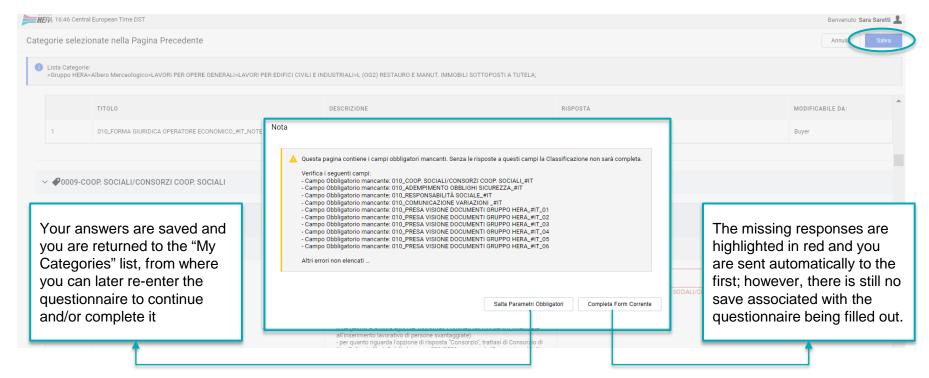
Scroll through the entire questionnaire filling in the required fields



Within the questionnaire, there is also a section with ESG questions

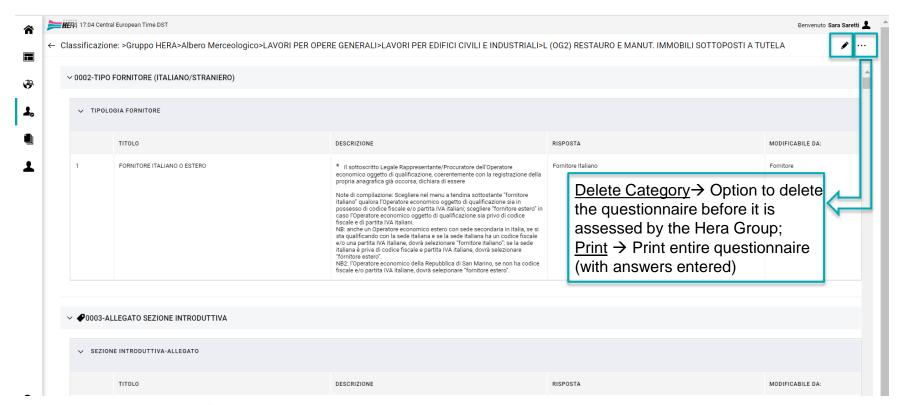


It is recommended that you periodically save your answers by clicking on the "Save" button in the upper right corner. A pop-up will then appear stating that the required fields have not been completed. You will have two options: "Skip Required Parameters" and "Complete Current Form".

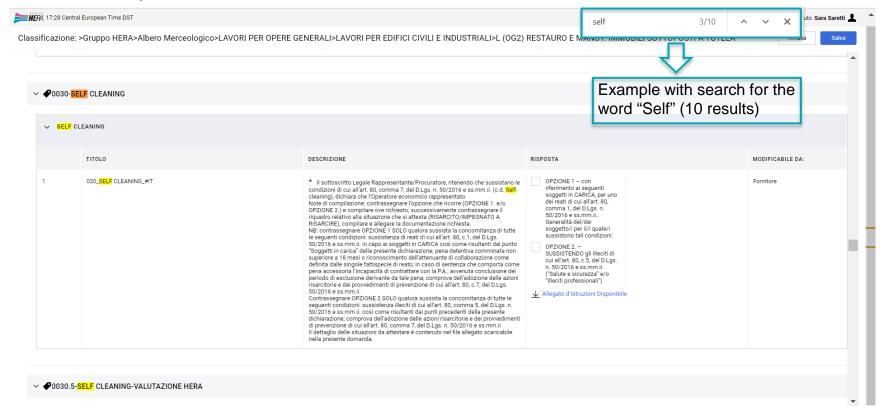


Editing the Questionnaire

Returning to the questionnaire after saving, click on the pencil icon to edit the document and continue filling it out.



When filling out and navigating the questionnaire, we recommend using the Find function activated by the "CTRL+F" keyboard shortcut.

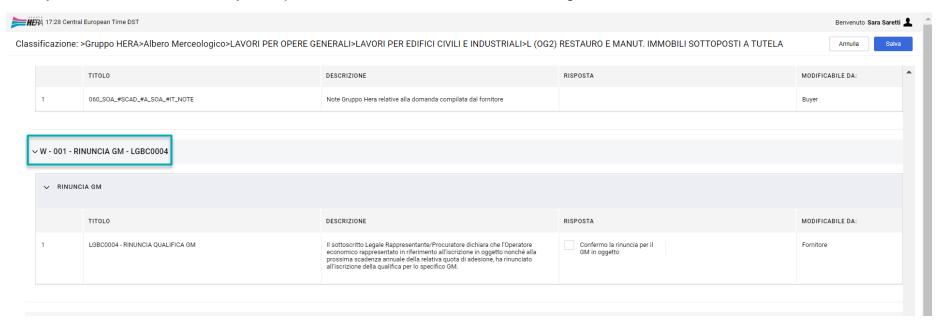


PG withdrawal

The last two forms of the questionnaire concern withdrawal.

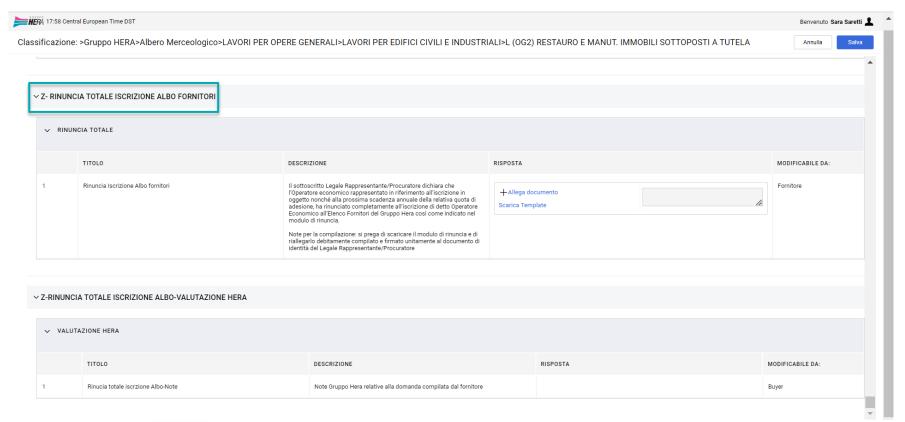
These fields are not to be filled in at first, but only if and when you decide to lose your active status or your entire registration in the Suppliers' List.

If you intend to withdraw your qualification for a PG, check the flag on the relevant form.



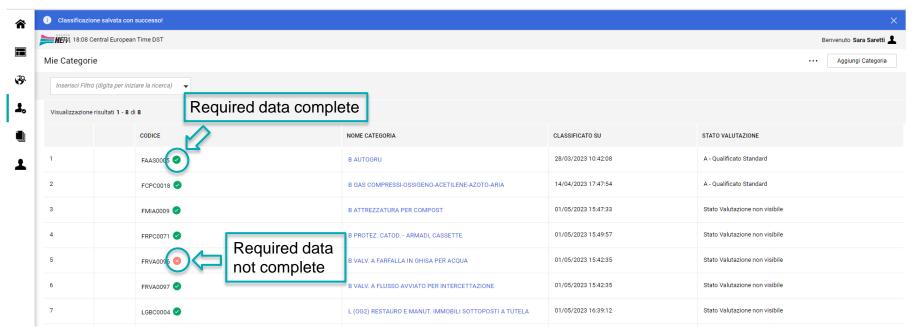
Total withdrawal

If you wish to opt out completely from the Hera Group Suppliers' List, fill out the appropriate form.



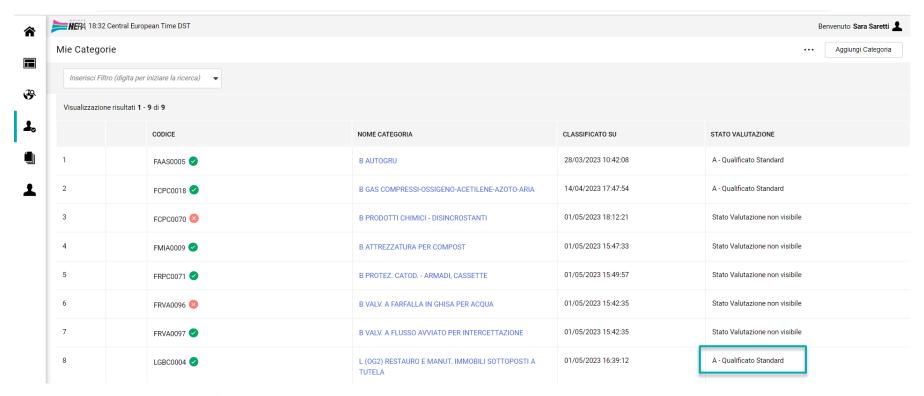
Once all responses are entered, click on "Save" and, as long as there are no errors, your request for qualification will be saved and successfully submitted.

The answers in the questionnaires of future categories that will be added will be automatically filled in based on the answers already given in the previous questionnaires (so only any additional/different fields will have to be filled in).

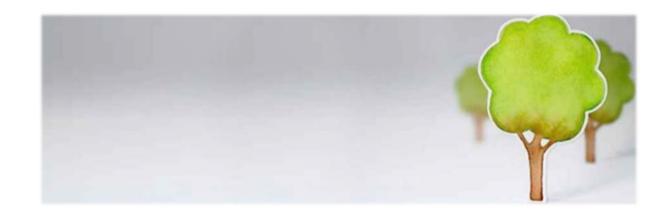


Hera's assessment

If the questionnaire has been filled out and completed correctly, the Hera Group can issue the qualification by giving to the specific Product Category the status of "A - Standard Qualification".



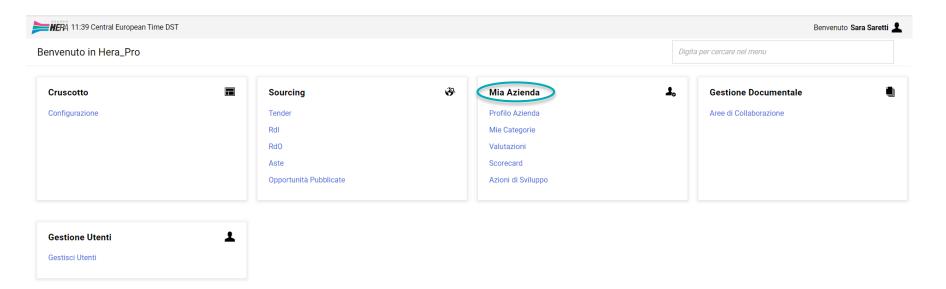




CHAPTER 2
Other Pages in the "My Company" section: Company Profile,
Assessments and Scorecards

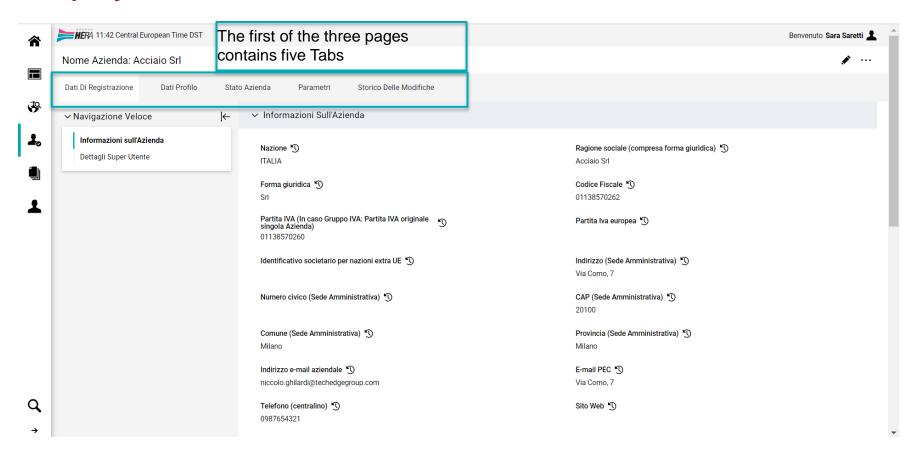
Hera_Pro Homepage

This chapter provides details of the "Company Profile", "Assessments" and "Scorecards" Pages, which can be found within the "My Company" section.

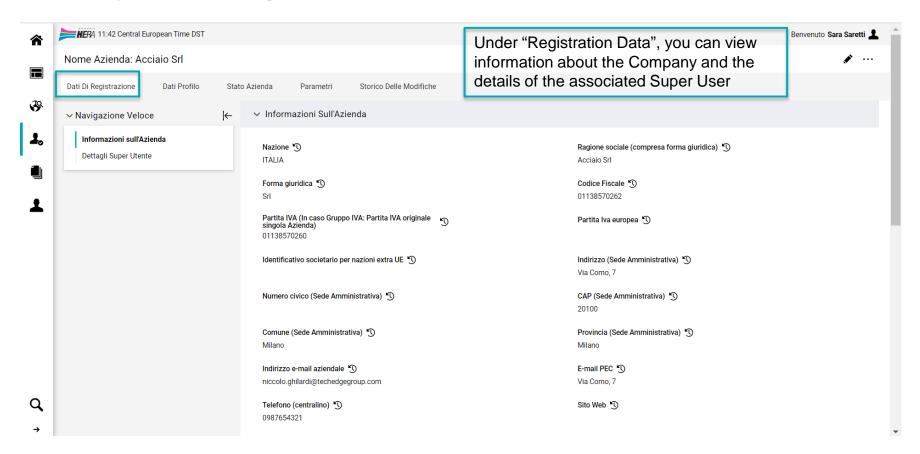


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Company Profile

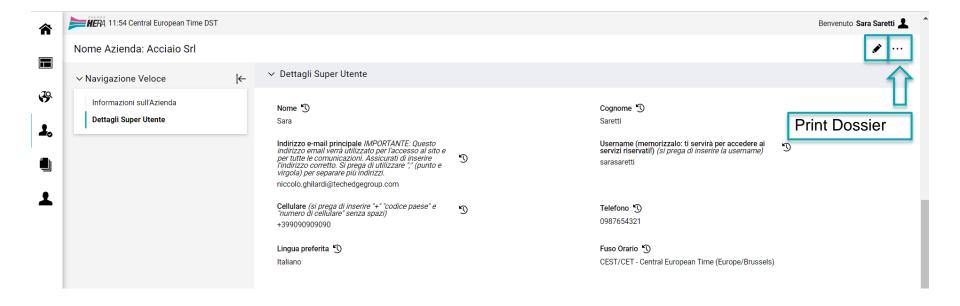


Company Profile - Registration Data



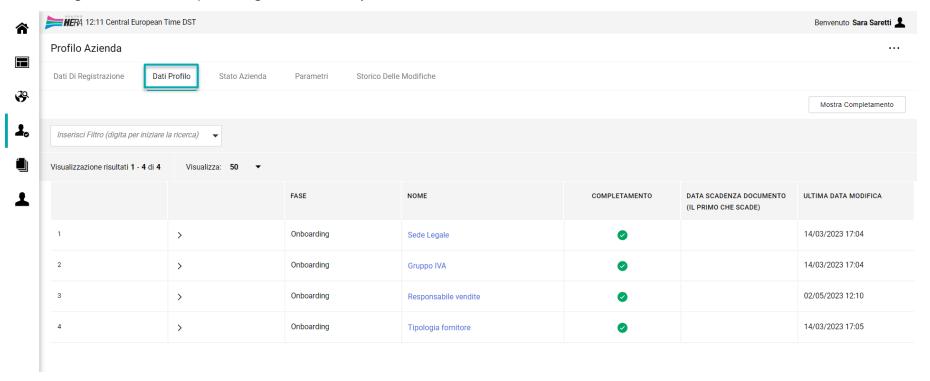
Company Profile - Registration Data

You can click the button
to change some of the company information entered (with the exception of Legal Form, Company Name, Tax Identification Number and VAT Number)



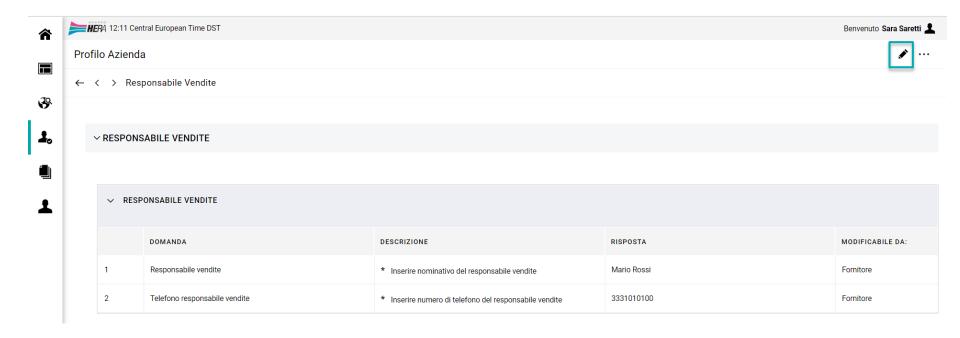
Company Profile - Profile Data

Within the "Profile Data" Tab, the list of profile information entered during Onboarding is displayed; clicking on the corresponding row allows you to edit the answers



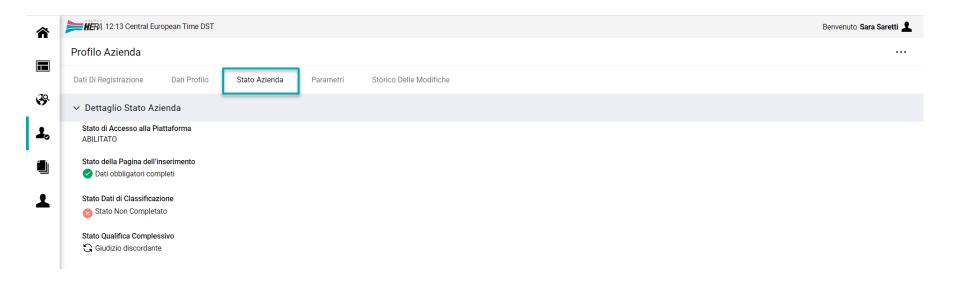
Company Profile - Profile Data

E.g. display and option to edit Sales Manager



Company Profile - Company Status

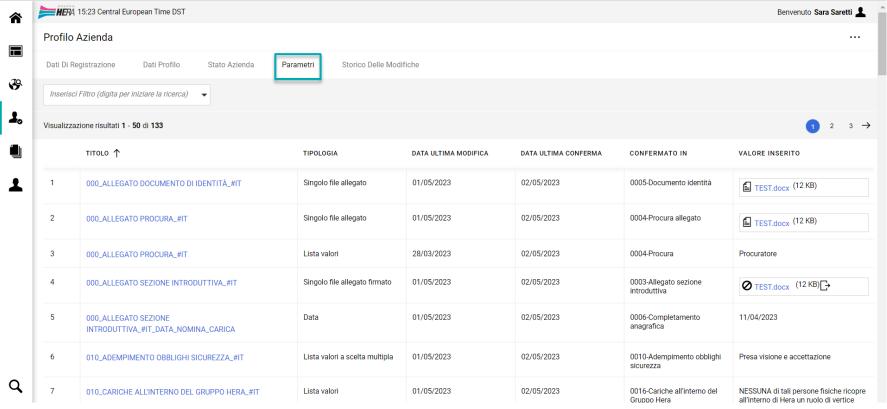
"Company Status" Tab → View the details of your Company's status



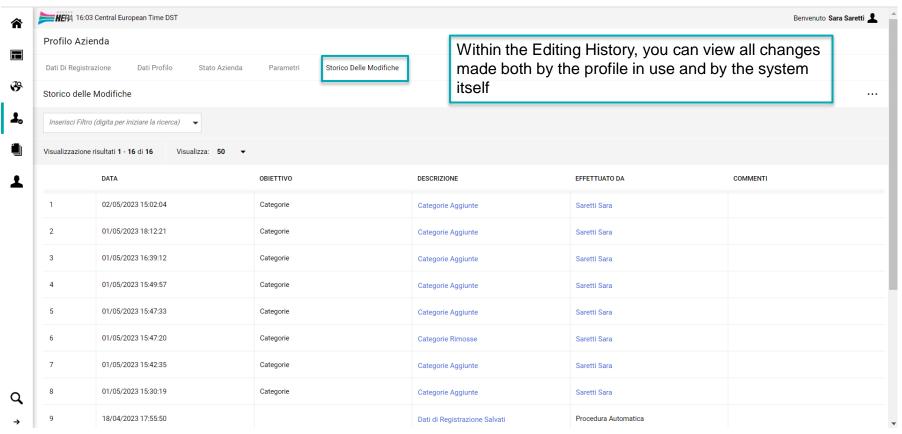
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Company Profile - Parameters

"Parameters" tab → displays a list of all parameters that have been answered and the corresponding value entered; the filter search is useful here to display specific parameters

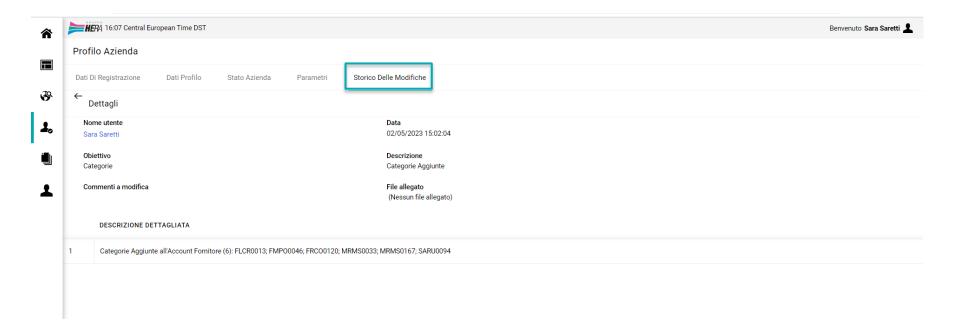


Company Profile - Editing History



Company Profile - Editing History

Clicking on the corresponding row will take you to the details of the individual change



Assessments

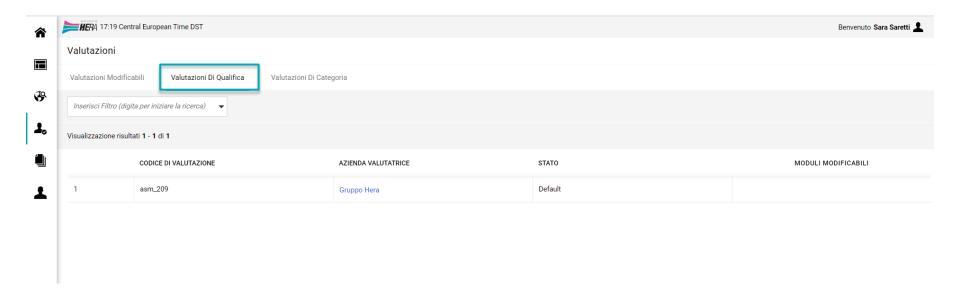
The "Assessments" Page is divided into:

- Modifiable Assessments (always empty)
- Qualification Assessments
- Category Assessments



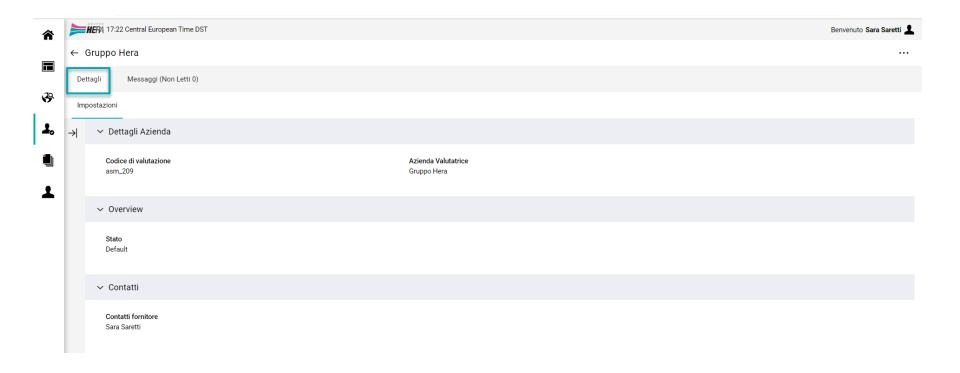
Qualification Assessments

The second Tab shows the Qualification Assessment automatically created by the system after Onboarding, a function that activates the Message area between the supplier and the Hera Group



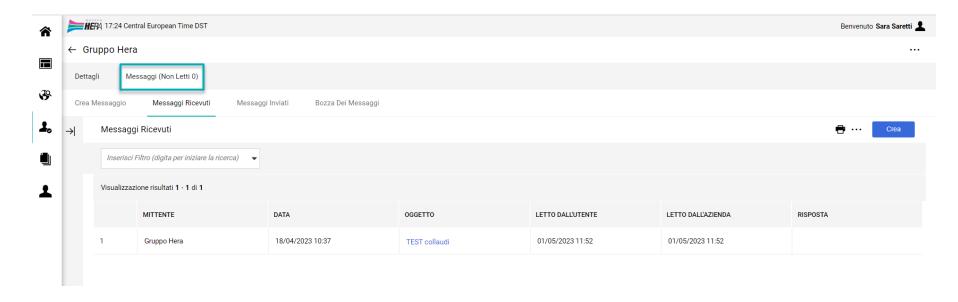
Qualification Assessments - Messages

Click on the corresponding row to access the Assessment Details view and the Messages Tab



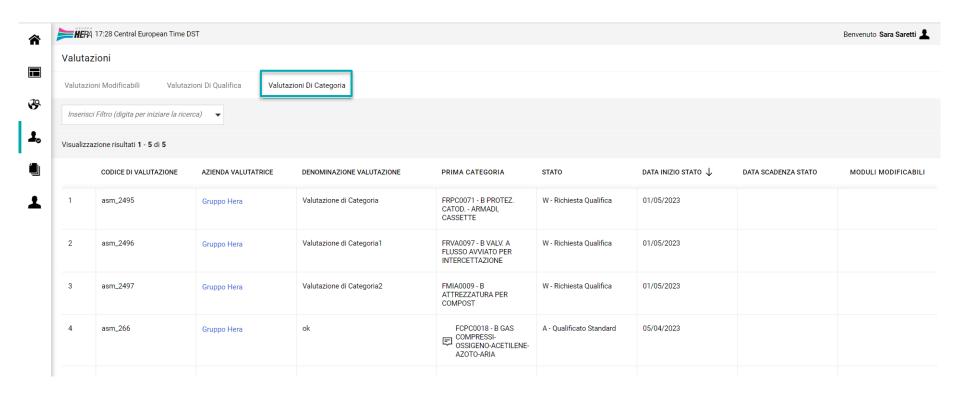
Qualification Assessments - Messages

In the Message Area you can create new messages (with the possibility to add attachments) to the Hera Group and view the list of those received, sent and still in draft



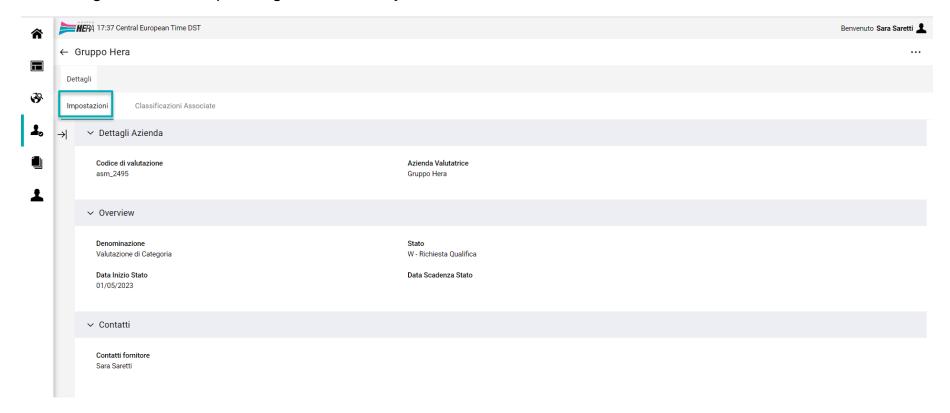
Category Assessments

In the last Tab "Category Assessments", you can view the detailed list of all assessments (bands or assessments) associated with specific Product Categories (for which the questionnaire was completed)



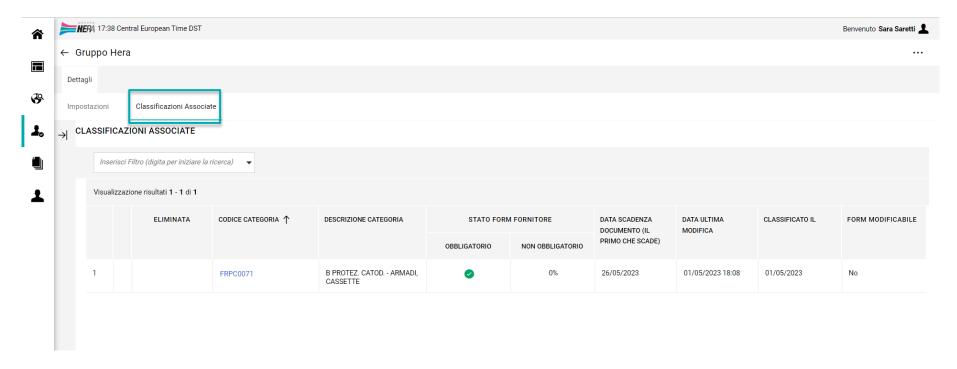
Category Assessments

Clicking on the corresponding row will take you to the Assessment Details and its associated Status



Category Assessments

there is also an "Associated Classifications" Tab to see the Details of the Classification Associated with the Assessment: clicking on the displayed row will give access to the relevant questionnaire completed by the supplier (no longer editable)

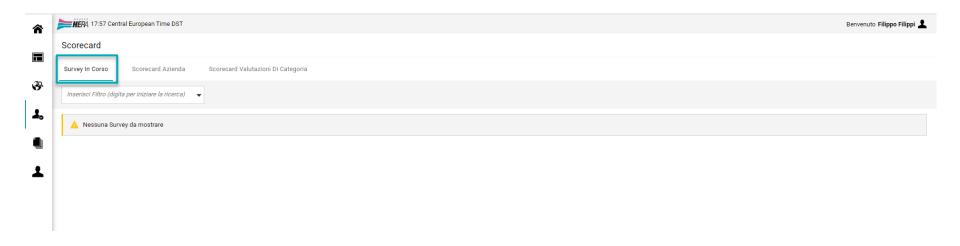


Scorecards

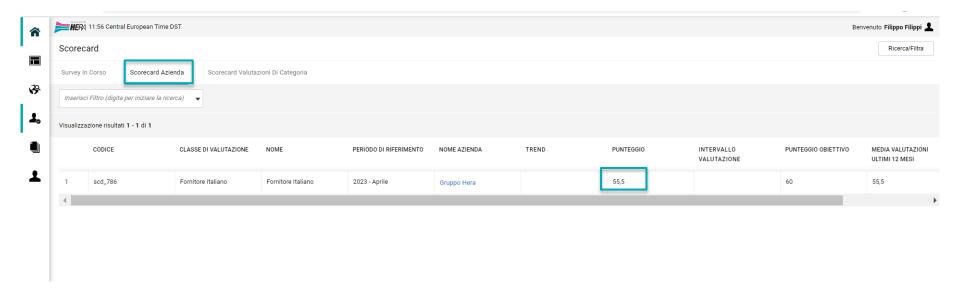
The last page analysed in this chapter is the Scorecards page.

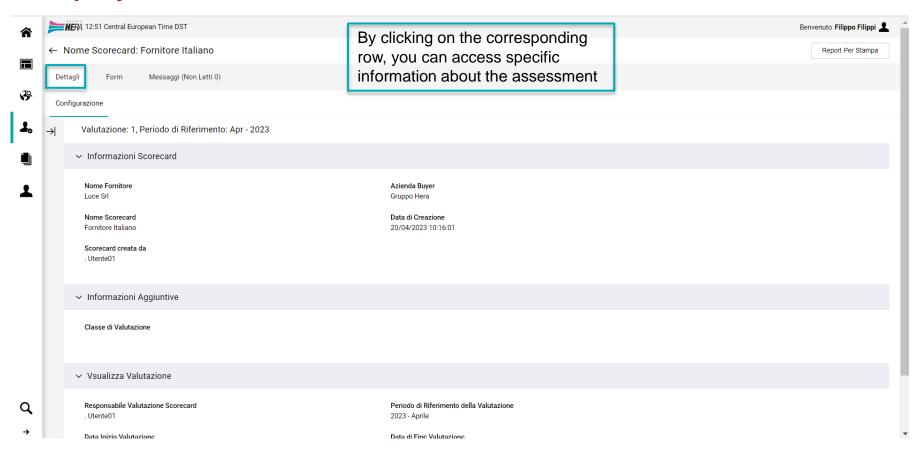
Scored assessments at the Company level (Predictive Rating) and at the individual Category level (Performance Rating, calculated in SAP BTP/ECC) are reported here.

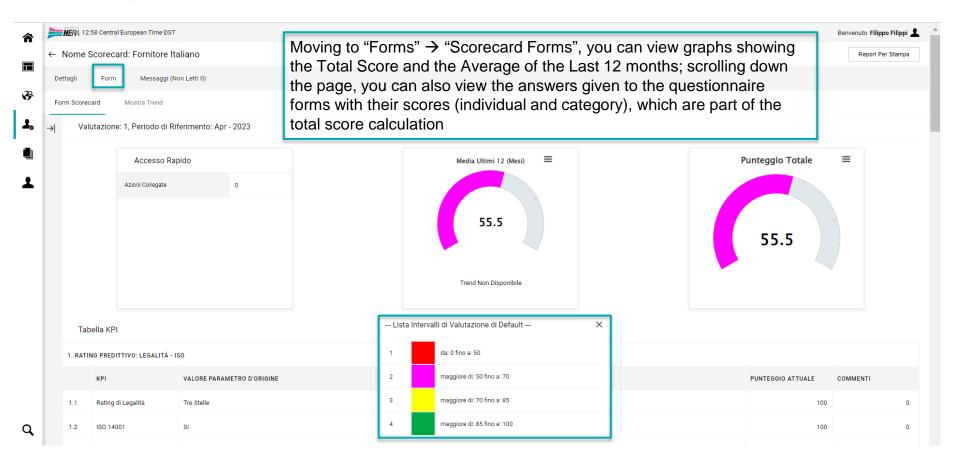
The Page is divided into three sections: Ongoing Surveys (always empty), Company Scorecard, Category Scorecard Assessments.

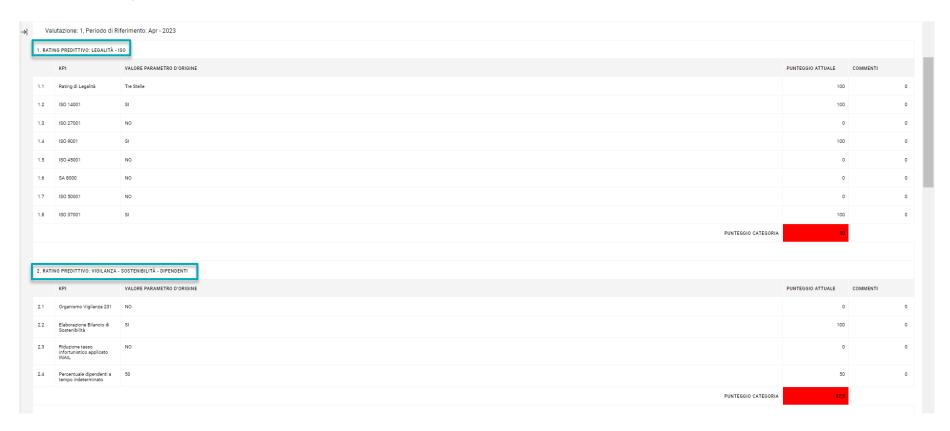


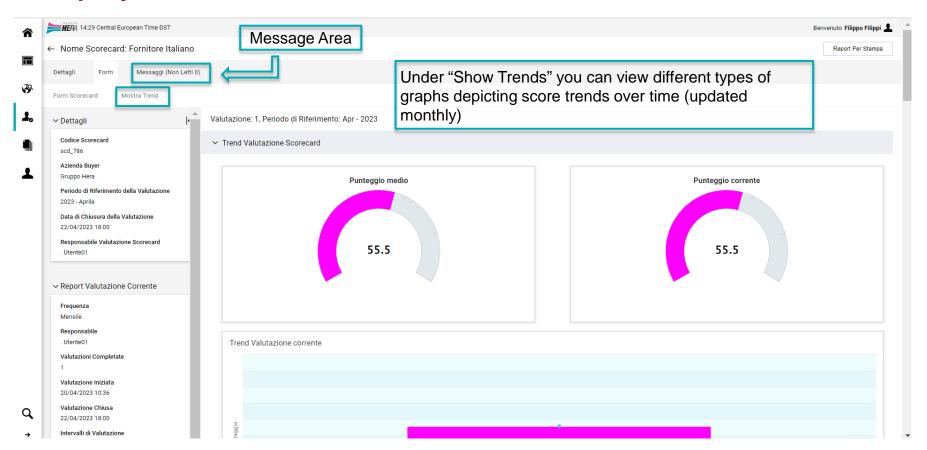
The second Tab, "Company Scorecard", displays the Company Scorecard Assessments with all the details and calculated scores.



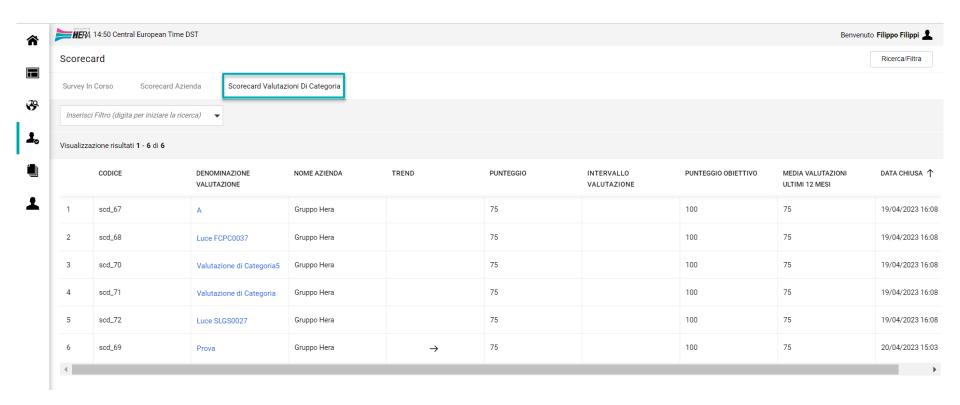


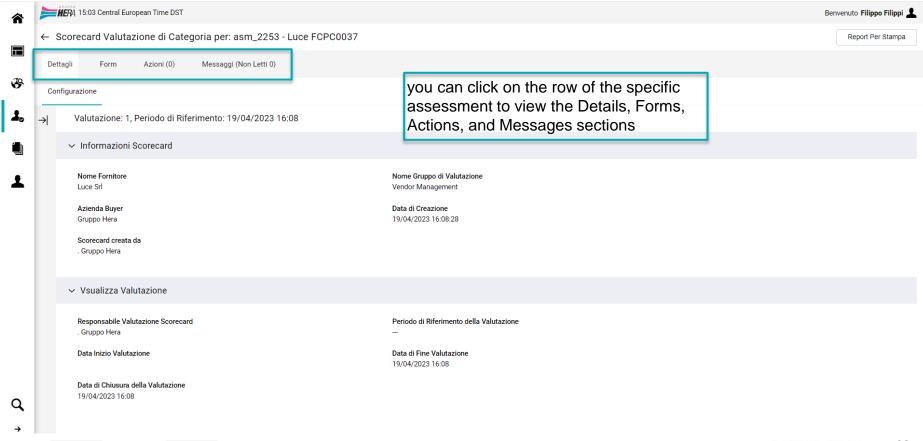


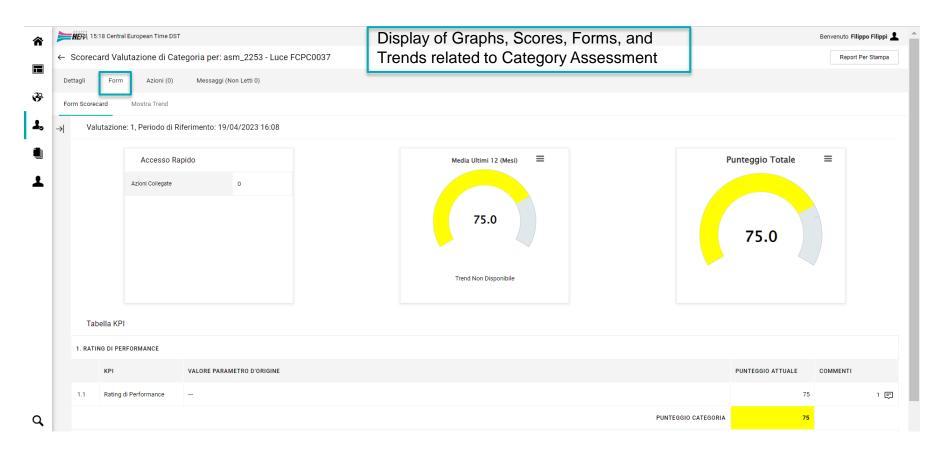




The last Tab shows the list of all the Assessments associated with the Product Categories for which your company is qualified, with their scores.







The Actions Area will be shown and explained in detail in the "Improvement Plans - Supplier" manual. This slide shows the messaging area for communications between the supplier and the Hera Group, a section we have seen many times before.



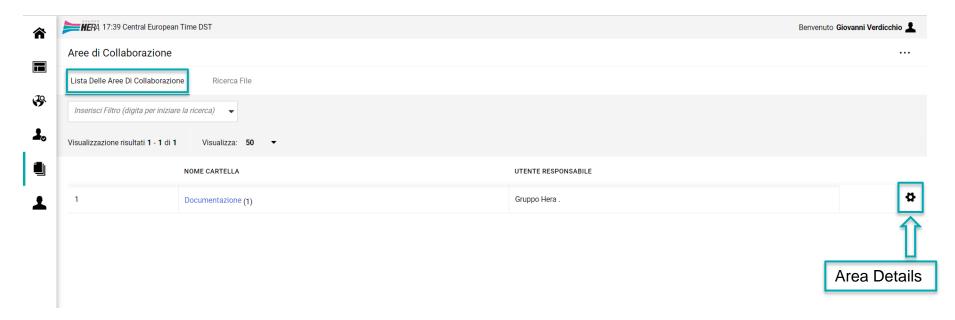




CHAPTER 3 Document Management

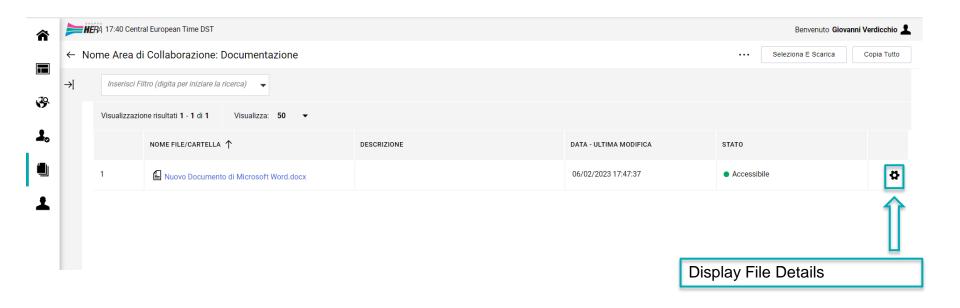
Document Management - Collaboration Areas

Within "Collaboration Areas", there is a list of folders containing documents that have been made available by Hera Group to suppliers

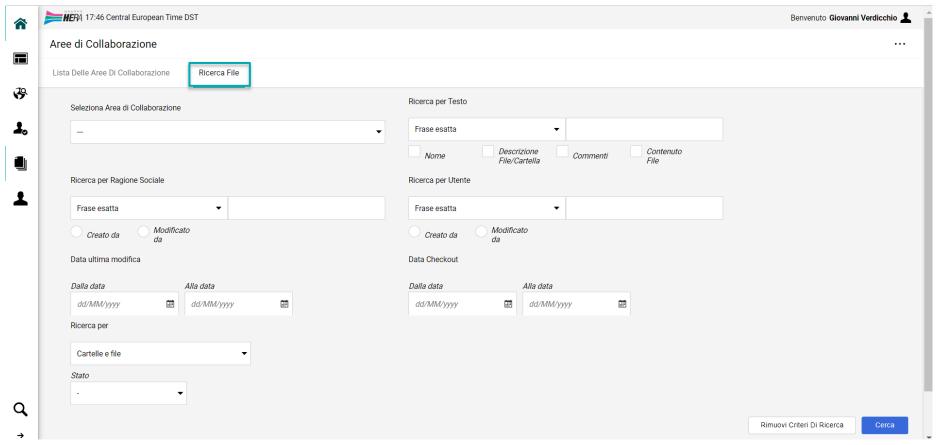


Document Management - Collaboration Areas

Clicking on the folder name (in blue) will take you to the individual documents it contains that you can then download (also in bulk) and view



Document Management - Collaboration Areas



Thank you for reading | HERA | HERA | HERA | HERA ERA (A) = (1) TITO HERA = HERA = HERA = HERA = HERA THERA HERA HERA HERA HERA GRUPPO HERA www.gruppohera.it HERA HERA HERA